



Issued: Wednesday, 23rd July 2008, London, U.K.

Results announcement and interim management report  
for the second quarter and half year 2008

## **GSK delivers Q2 business performance EPS of 27.2p, up 5% CER New strategic priorities announced**

### **Business performance results\***

	Q2 2008		Growth		H1 2008		Growth	
	£m		CER%	£%	£m	CER%	£%	
Turnover	5,874		(2)	4	11,560	(2)	3	
Earnings per share	27.2p		5	13	52.9p	(3)	4	

### **Statutory results** (including restructuring charges)

	Q2 2008		Growth		H1 2008		Growth	
	£m		CER%	£%	£m	CER%	£%	
Turnover	5,874		(2)	4	11,560	(2)	3	
Earnings per share	24.6p		(6)	3	49.0p	(10)	(4)	

The full results are presented under 'Income Statement' on pages 7 and 16

### **Q2 business performance summary**

- **New strategic priorities designed to strengthen and balance GSK's business and deliver sustainable long-term financial performance**
- **GSK on track to meet financial guidance for 2008**
- **Q2 revenue down 2% CER, adversely impacted by generic competition in the USA and lower *Avandia* sales**
- **Significant progress in transition of pharmaceutical portfolio: 12 approvals so far in 2008 including *Entereg*, *Kinrix*, *Rotarix*, *Treximet* (USA) and *Prepandrix*, *Tyverb* (EU); almorexant for sleep disorders added to late-stage pipeline**
- **Major new collaboration with Aspen in Emerging Markets; disposal of 4 products for £170 million**
- **Timeline for completion of remaining £6.5 billion repurchase under current share buy-back programme extended beyond July 2009 to enable investment in strategic priorities**
- **Progressive dividend policy continues with Q2 dividend of 13p, +8%**

\* Business performance, which is a supplemental measure, is the primary performance measure used by management and is presented after excluding restructuring charges relating to the new Operational Excellence programme, which commenced in October 2007, and significant acquisitions. Management believes that exclusion of these items provides a better reflection of the way in which the business is managed and gives a more useful indication of the underlying performance of the Group.

In order to illustrate underlying performance, it is the Group's practice to discuss its results in terms of constant exchange rate (CER) growth. All commentaries are presented in terms of CER growth and compare 2008 business performance results with 2007 statutory results, unless otherwise stated. See 'Accounting Presentation and Policies' on page 28.

## Chief Executive Officer's Review

GlaxoSmithKline is responding well to the challenges it is facing this year. In Q2, the robust underlying performance of the company is helping to offset the anticipated increase in generic competition to products in the USA and a decline in *Avandia* sales.

We are also responding to the wider challenges of the pharmaceutical industry through our good progress in the development and delivery of new products from our strong late-stage pipeline. However, it is clear that these challenges together with the evolving dynamics of our industry environment require fundamental changes to the way we operate. Today, I have set out three new strategic priorities for GSK, which aim to increase growth, reduce risk and improve GSK's long-term financial performance:

1. **Grow a diversified global business**
2. **Deliver more products of value**
3. **Simplify GSK's operating model**

A separate press release, also issued today, explains in more depth the thinking behind these strategic priorities and from today we will begin to report the company's progress against these priorities.

### Grow a diversified global business

We are seeing a significant change in the composition of our **pharmaceuticals** portfolio, particularly in the USA, as an increasing number of products encounter generic competition. We are very focused on effectively managing this transition, particularly through the delivery of new products from our late-stage pipeline (full details of which are set out on page 11).

So far this year, we have achieved 12 regulatory approvals for a broad range of products that include *Entereg*, *Kinrix*, *Rotarix*, *Treximet*, and *Prepandrix*. European approval of *Tyverb*, for advanced breast cancer, this quarter was also of particular significance for GSK. This level of progress is at the forefront of the industry and builds on the 10 product approvals we received in 2007.

At the same time, we continue to seek opportunities to drive growth in our existing portfolio. In April, we received FDA approval for expanded use of *Advair* for reduction of exacerbations in COPD, a disease forecast to be the 3rd leading cause of mortality in the world by 2015. We also gained approval for expanded use of *Avodart*, in combination with tamsulosin, in the USA and several European countries. Reinforcing our leadership in the migraine therapy area, we launched *Treximet* in the USA this quarter. Patients with migraines typically suffer for between 4 and 72 hours and *Treximet* has real benefit by offering pain relief after just 2 hours and maintains relief for 24 hours.

Regarding *Avandia*, whilst the outlook for future performance remains uncertain, we continue to see supportive independent long-term data for its use as a treatment for diabetes. At this year's American Diabetes Association meeting, two cardiovascular outcome studies involving over 20,000 years of patient experience with *Avandia* in a high-risk population were presented demonstrating no related increase in risk of mortality. Of further note was the FDA's decision to include long-term efficacy and safety data from GSK's ADOPT study into the US label. These data confirmed that patients achieved greater sustained glycemic control with *Avandia* compared to either metformin or sulphonylurea.

We are also striving to maximise the value of our pharmaceuticals business through divestment of non-core assets and product acquisitions. This quarter, we divested four products, which no longer hold patent protection, for £170 million. We also saw the benefit of last year's acquisition of *Lovaza*, a treatment for adult patients with very high levels of triglycerides, which contributed sales of £67 million.

It is our intention to unlock the geographic potential of our business, particularly in fast-growing emerging markets. Today, we concluded a transformational agreement with Aspen, which gives GSK priority access to commercialise assets from its large portfolio and pipeline of brands. This is a significant step in our new strategy to accelerate growth in emerging markets and accompanies several other initiatives including the recent establishment of a new dedicated business model within GSK for these countries.

GSK's **Vaccines** division continues to perform strongly, and with increasing demand for preventative healthcare, GSK is well placed to benefit from this major source of future market growth.

Our second quarter performance exemplified the breadth of GSK's current vaccine portfolio with sales growth coming from several vaccines including those for Hepatitis and *Infanrix/Pediarix*. Vaccine sales this quarter also benefited from the timing of certain shipments to European and International markets.

This business has a strong pipeline and we are seeing good uptake of our next generation vaccines. Sales of *Rotarix* for example grew strongly in the second quarter and, following approval by the FDA in April, this vaccine will shortly be available to provide early protection to the many thousands of infants at risk of rotavirus in the USA.

In June, GSK won a significant tender for use of *Cervarix* in the UK's national immunisation programme to protect against cervical cancer and we are making good progress in competitive tenders across Europe. Last month we progressed our application for *Cervarix* in the USA, submitting our response to questions raised by the FDA in their Complete Response Letter. We have also decided to submit final data from our phase III pivotal efficacy study for inclusion in the review and product label. We expect to submit these data by the first half of 2009.

This quarter, GSK became the first company to obtain a European licence for a pre-pandemic H5N1 influenza vaccine, testament to our efforts in this critical area of public health. *Prepandrix* has the ability to raise immune protection against potential drift H5N1 strains, thereby providing governments with the ability to protect people in advance or at the onset of an officially declared influenza pandemic.

Our presence in **Consumer Healthcare** continues to provide us with competitive advantage in today's healthcare environment. Budgetary pressures are leading governments to consider wider use of over-the-counter products in established markets; whilst economic improvement is driving increased demand in emerging markets for these products. This latter point is clearly demonstrated by our second quarter performance, with strong demand seen for our consumer healthcare products in Central and Eastern Europe, India, the Middle East and Asia.

In reported terms, overall sales for Consumer Healthcare this quarter were down 1%, principally due to lower sales of *alli* and smoking cessation products; excluding these items Consumer Healthcare sales grew 7% in the quarter.

We continue to see strong underlying consumer demand for *alli*, our new weight loss treatment. However, reported sales this quarter were impacted by lower demand from retailers for stock following a year-end promotion and an adverse comparison to Q2 2007, which benefited from stocking ahead of the product's launch in June. Consumer Healthcare sales growth was also affected by continued competition in the USA to our smoking cessation franchise. It is our expectation that with the initiatives we have planned for these brands, reported growth will improve in both these areas during the second half of the year.

Sales in other areas and geographies remain strong, with the investments we have made to globalise our brands and produce innovative brand extensions clearly helping drive sales growth. The successful global rollouts of *Sensodyne Pronamel* and *Breathe Right* are evidence of this, as is the launch of new *Lucozade Alert*. It is our intention to accelerate this type of activity through increased investment in the business.

### **Deliver more products of value**

Improving GSK's R&D productivity remains our priority and a potential source of competitive advantage. During the quarter, we saw positive progress for two late stage assets. An FDA Oncology Drugs Advisory Committee voted unanimously in favour of the risk-benefit profile for use of *Promacta* as a short-term treatment for chronic ITP. We also submitted filings for *Rezonic/Zunrisa*, a new treatment to prevent chemotherapy induced nausea and vomiting, with regulators in the USA and Europe.

Today we have also announced significant changes in our R&D organisation. Following a review, GSK is now focussed around 8 therapy areas: Immuno-Inflammation, Neuroscience, Metabolic Pathways, Oncology, Respiratory, Infectious Disease, Ophthalmology and Biopharmaceuticals.

We have also established new Drug Performance Units (DPU) within our Centres of Excellence for Drug Discovery (CEDD). These units focus on a given biological pathway and comprise between 5 – 80 scientists. They build on the success of GSK's CEDD model and we believe will further optimise drug discovery research.

A new global Drug Discovery Investment Board, which is tasked to ensure that investment capital is allocated in a disciplined way to competing research teams, has been established. The Board comprises senior GSK R&D leaders and individuals from outside the company operating in the venture capital and Biotech/Pharma investment world.

We continue to seek access to the best science, strengthen our pipeline and balance risk through increased collaboration with external R&D partners. In June, we completed the acquisition of Sirtris, a world leading company in the field of sirtuins, and started a five-year collaboration with the Immune Disease Institute in Boston in immuno-inflammation research. As part of continuing efforts to tap into the highest quality thinking in academia and explore alternative drug development models, this week we signed an innovative agreement with the University of Cambridge to develop a new potential therapy for obesity and addictive disorders.

Finally, this month, we also made a significant addition to our late-stage pipeline, through an agreement with Actelion to co-develop and co-commercialise *almorexant*, a potential first-in-class treatment for insomnia.

### **Simplify GSK's operating model**

To support our first two strategic priorities and meet the demands of our future environment it is clear that we must create a new operating model for GSK that can support a more diverse and globalised business. We have therefore established a new priority that focuses on simplifying our organisation.

Spanning the entire business, we have commenced a series of activities to improve the efficiency of our operations. These activities are in addition to the ongoing restructuring programme and are seeking to further improve manufacturing efficiency, free up internal resource, establish new commercial and support functions, and adopt a new pan-business approach to cost savings. We have also commenced a project to generate substantial working capital savings.

### **Financial strategy**

We are committed to a more efficient balance sheet and to increasing returns to shareholders through our progressive dividend policy. This quarter's dividend was increased 8% to 13 pence. Further available free cash flow and debt capacity will be used to invest firstly in our new strategic priorities and secondly in other cash returns to shareholders.

To ensure we have sufficient flexibility to deliver our priorities, we plan to vary the pace of our remaining £6.5 billion share repurchases according to the investment opportunities available. We therefore now anticipate the full £12 billion programme will be completed after the previously anticipated end date of July 2009. We currently expect to repurchase around £1 billion of shares in the last five months of this year.

Incremental investment opportunities to support our strategic priorities are expected to include 'bolt-on' acquisitions, other investments and collaborations. All investment opportunities will be assessed against strict financial criteria and against our long-term objectives of 'increasing growth' and 'reducing risk' for the company.

### **Outlook**

In summary, we are responding to the challenges faced by GSK this year and are seeing good progress, particularly in terms of pipeline output and product approvals. In broader terms, it is clear that GSK can, and must, do more to improve shareholder value. I believe our new strategic priorities will drive the changes GSK needs to make and enable us to realise the opportunities we see in the future healthcare environment.

**Andrew Witty**  
Chief Executive Officer

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GlaxoSmithKline (GSK) together with its subsidiary undertakings, the 'Group' – one of the world's leading research-based pharmaceutical and healthcare companies – is committed to improving the quality of human life by enabling people to do more, feel better and live longer. GlaxoSmithKline's website [www.gsk.com](http://www.gsk.com) gives additional information on the Group. Information made available on the website does not constitute part of this document.

An interview with Andrew Witty in video/audio is available from 2:30pm on 23rd July 2008 on: [www.gsk.com](http://www.gsk.com) and on [www.cantos.com](http://www.cantos.com).

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#### Brand names

Brand names appearing in italics throughout this document are trademarks of GSK or associated companies with the exception of *Levitra*, a trademark of Bayer, *Bonviva/Boniva*, a trademark of Roche, and *Vesicare*, a trademark of Astellas Pharmaceuticals in many countries and of Yamanouchi Pharmaceuticals in certain countries, all of which are used under licence by the Group.

#### Cautionary statement regarding forward-looking statements

Under the safe harbor provisions of the US Private Securities Litigation Reform Act of 1995, the company cautions investors that any forward-looking statements or projections made by the company, including those made in this Announcement, are subject to risks and uncertainties that may cause actual results to differ materially from those projected. Factors that may affect the Group's operations are described under 'Risk Factors' in the 'Business Review' in the company's Annual Report on Form 20-F for 2007 and are summarised in the list on page 28.

GlaxoSmithKline plc, 980 Great West Road, Brentford, Middlesex TW8 9GS, United Kingdom  
Registered in England and Wales Registered number: 3888792

## Income statement

### Three months ended 30th June 2008

	Business performance Q2 2008 £m	Growth CER%	Restructuring Q2 2008 £m	Statutory Q2 2008 £m	Q2 2007 (restated) £m
Turnover:					
Pharmaceuticals	4,923	(2)		4,923	4,759
Consumer Healthcare	951	(1)		951	915
<b>TURNOVER</b>	<b>5,874</b>	<b>(2)</b>		<b>5,874</b>	<b>5,674</b>
Cost of sales	(1,375)	8	(138)	(1,513)	(1,212)
Gross profit	4,499	(5)	(138)	4,361	4,462
Selling, general and administration	(1,765)	(8)	(31)	(1,796)	(1,841)
Research and development	(802)	(1)	(18)	(820)	(789)
Other operating income	194			194	97
Operating profit:					
Pharmaceuticals	1,960	4	(186)	1,774	1,754
Consumer Healthcare	166	(15)	(1)	165	175
<b>OPERATING PROFIT</b>	<b>2,126</b>	<b>2</b>	<b>(187)</b>	<b>1,939</b>	<b>1,929</b>
Finance income	96			96	77
Finance expense	(214)			(214)	(121)
Share of after tax profits of associates and joint ventures	15			15	11
<b>PROFIT BEFORE TAXATION</b>	<b>2,023</b>	<b>(2)</b>	<b>(187)</b>	<b>1,836</b>	<b>1,896</b>
Taxation	(577)		48	(529)	(541)
<i>Tax rate %</i>	<b>28.5%</b>			<b>28.8%</b>	28.5%
<b>PROFIT AFTER TAXATION FOR THE PERIOD</b>	<b>1,446</b>	<b>(2)</b>	<b>(139)</b>	<b>1,307</b>	<b>1,355</b>
Profit attributable to minority interests	21		-	21	22
Profit attributable to shareholders	1,425		(139)	1,286	1,333
	<b>1,446</b>		<b>(139)</b>	<b>1,307</b>	<b>1,355</b>
<b>EARNINGS PER SHARE</b>	<b>27.2p</b>	<b>5</b>		<b>24.6p</b>	24.0p
Diluted earnings per share	<b>27.0p</b>			<b>24.4p</b>	23.7p

## Operating profit – business performance Q2

	Q2 2008		Q2 2007		Growth	
	£m	% of turnover	£m	% of turnover	CER%	£%
Turnover	<b>5,874</b>	<b>100.0</b>	5,674	100.0	(2)	4
Cost of sales	<b>(1,375)</b>	<b>(23.4)</b>	(1,212)	(21.4)	8	13
Selling, general and administration	<b>(1,765)</b>	<b>(30.0)</b>	(1,841)	(32.4)	(8)	(4)
Research and development	<b>(802)</b>	<b>(13.7)</b>	(789)	(13.9)	(1)	2
Other operating income	<b>194</b>	<b>3.3</b>	97	1.7		
Operating profit	<b>2,126</b>	<b>36.2</b>	1,929	34.0	2	10

Business performance operating margin increased 2.2 percentage points, as sterling operating profit increased 10% while sterling turnover increased 4%.

Cost of sales as a percentage of turnover increased by 2.0 percentage points, reflecting generic competition to higher margin products and lower *Avandia* sales.

SG&A costs as a percentage of turnover decreased 2.4 percentage points compared with Q2 2007. SG&A fell by 8% owing to lower legal charges and the benefits arising from the new operational excellence programme. There was a £3 million credit from legal, reflecting a number of settlements achieved in the quarter, compared with a £103 million charge in Q2 2007. SG&A costs excluding legal fell by 2% compared with Q2 2007.

R&D expenditure decreased 0.2 percentage points as increased investment in vaccines R&D was offset by savings from the operational excellence programme elsewhere. Pharmaceuticals R&D expenditure in the quarter represented 15.7% (Q2 2007: 16.0%) of pharmaceutical turnover.

Other operating income includes royalty income, equity investment disposals and impairments, product disposals and fair value adjustments to financial instruments. Other operating income was £194 million in Q2 2008 (Q2 2007: £97 million). Other operating income in Q2 2008 included royalty income of £68m (Q2 2007: £49m), product disposals, including the disposal of non patent protected products to Aspen, of £162 million (Q2 2007: £34 million), adverse fair value movements on derivative financial instruments of £34 million (Q2 2007: £12 million adverse) and equity investment disposals of £5 million (Q2 2007: £21 million).

The operating profit in Consumer Healthcare fell by 15% compared with Q2 2007 as a result of the adverse comparison with last year on *alli* and increased investments in new product launches.

### Operating profit – statutory results

Statutory operating profit for Q2 2008 was £1,939 million, up 1% in sterling terms but down 7% CER compared with Q2 2007. This included £187 million of restructuring charges related to the new operational excellence programme and Reliant Pharmaceuticals; £138 million was charged to cost of sales, £31 million to SG&A and £18 million to R&D. There were no such charges in Q2 2007.

### Currency impact

The 8 percentage point difference between CER and sterling business performance EPS growth in the quarter arose from the strength of the Euro, the Yen and a number of other currencies against Sterling.

The Q2 2008 results are based on exchange rates disclosed on page 25. If exchange rates were to hold at the average Q2 2008 levels for the rest of the year, the positive currency impact on business performance EPS growth for the full year would be around 7 percentage points.

### 2008 earnings guidance

GSK continues to expect a mid-single digit percentage decline in business performance EPS at constant exchange rates.

## Turnover

### Pharmaceuticals including vaccines Three months ended 30th June 2008

	Total		USA		Europe		Rest of World	
	£m	CER%	£m	CER%	£m	CER%	£m	CER%
<b>Respiratory</b>	<b>1,383</b>	<b>4</b>	<b>616</b>	<b>4</b>	<b>497</b>	<b>-</b>	<b>270</b>	<b>12</b>
<i>Seretide/Advair</i>	964	6	473	2	355	4	136	31
<i>Flixotide/Flovent</i>	158	(3)	68	5	43	(7)	47	(9)
<i>Serevent</i>	66	(11)	16	(11)	34	(11)	16	(12)
<i>Veramyst</i>	17	89	14	56	1	-	2	-
<i>Flixonase/Flonase</i>	65	13	33	32	16	(13)	16	7
<b>Anti-virals</b>	<b>751</b>	<b>(5)</b>	<b>355</b>	<b>(2)</b>	<b>218</b>	<b>(12)</b>	<b>178</b>	<b>(2)</b>
<b>HIV</b>	<b>361</b>	<b>(6)</b>	<b>142</b>	<b>(10)</b>	<b>164</b>	<b>(2)</b>	<b>55</b>	<b>(7)</b>
<i>Epzicom/Kivexa</i>	104	24	39	6	54	33	11	71
<i>Combivir</i>	104	(15)	41	(18)	44	(19)	19	-
<i>Trizivir</i>	50	(23)	23	(25)	24	(13)	3	(60)
<i>Agenerase, Lexiva</i>	38	9	18	-	16	8	4	>100
<i>Eпивir</i>	34	(20)	11	(8)	15	(19)	8	(33)
<i>Ziagen</i>	26	(7)	11	-	10	-	5	(29)
<i>Valtrex</i>	277	19	195	22	36	10	46	14
<i>Zeffix</i>	47	-	4	33	6	20	37	(6)
<i>Relenza</i>	3	(97)	2	(94)	1	(96)	-	-
<b>Central nervous system</b>	<b>818</b>	<b>(4)</b>	<b>547</b>	<b>(6)</b>	<b>143</b>	<b>1</b>	<b>128</b>	<b>1</b>
<i>Lamictal</i>	323	18	268	22	38	(3)	17	-
<i>Imigran/Imitrex</i>	173	2	139	2	24	-	10	-
<i>Seroxat/Paxil</i>	127	(18)	16	(47)	31	(13)	80	(7)
<i>Wellbutrin</i>	97	(27)	89	(30)	3	-	5	-
<i>Requip</i>	58	(37)	18	(69)	31	27	9	>100
<i>Treximet</i>	8	-	8	-	-	-	-	-
<b>Cardiovascular and urogenital</b>	<b>435</b>	<b>(5)</b>	<b>251</b>	<b>(14)</b>	<b>129</b>	<b>12</b>	<b>55</b>	<b>15</b>
<i>Avodart</i>	92	33	55	38	28	19	9	50
<i>Lovaza</i>	67	-	66	-	-	-	1	-
<i>Coreg</i>	44	(78)	43	(78)	-	-	1	(100)
<i>Coreg CR</i>	39	>100	38	>100	-	-	1	(100)
<i>Coreg IR</i>	5	(97)	5	(97)	-	-	-	-
<i>Fraxiparine</i>	58	13	-	-	46	3	12	71
<i>Arixtra</i>	36	31	16	21	17	50	3	-
<i>Vesicare</i>	16	25	16	25	-	-	-	-
<i>Levitra</i>	13	18	13	18	-	-	-	-
<b>Metabolic</b>	<b>285</b>	<b>(35)</b>	<b>139</b>	<b>(44)</b>	<b>73</b>	<b>(19)</b>	<b>73</b>	<b>(23)</b>
<i>Avandia products</i>	194	(46)	104	(54)	49	(31)	41	(33)
<i>Avandia</i>	125	(51)	72	(57)	20	(40)	33	(36)
<i>Avandamet</i>	61	(33)	25	(44)	28	(23)	8	(11)
<i>Bonviva/Boniva</i>	56	47	36	38	18	60	2	-
<b>Anti-bacterials</b>	<b>329</b>	<b>(1)</b>	<b>39</b>	<b>(20)</b>	<b>140</b>	<b>(2)</b>	<b>150</b>	<b>7</b>
<i>Augmentin</i>	129	(1)	8	(47)	57	-	64	13
<i>Altabax</i>	4	(20)	4	(20)	-	-	-	-
<b>Oncology and emesis</b>	<b>117</b>	<b>(11)</b>	<b>57</b>	<b>(24)</b>	<b>41</b>	<b>6</b>	<b>19</b>	<b>12</b>
<i>Hycamtin</i>	35	18	19	19	12	-	4	100
<i>Zofran</i>	31	(49)	4	(84)	16	(13)	11	(29)
<i>Tykerb</i>	22	75	11	20	8	>100	3	-
<b>Vaccines</b>	<b>577</b>	<b>34</b>	<b>124</b>	<b>19</b>	<b>276</b>	<b>41</b>	<b>177</b>	<b>37</b>
<i>Hepatitis</i>	167	23	66	43	72	3	29	35
<i>Infanrix/Pediarix</i>	167	13	49	(4)	94	26	24	16
<i>Fluarix, FluLaval</i>	5	25	-	100	(1)	-	6	-
<i>Flu-prepandemic</i>	34	-	-	-	35	-	(1)	-
<i>Cervarix</i>	15	-	-	-	11	-	4	-
<i>Rotarix</i>	35	>100	-	-	10	33	25	>100
<i>Boostrix</i>	18	21	9	29	7	20	2	-
<b>Other</b>	<b>228</b>	<b>(6)</b>	<b>1</b>	<b>(67)</b>	<b>81</b>	<b>19</b>	<b>146</b>	<b>(12)</b>
	<b>4,923</b>	<b>(2)</b>	<b>2,129</b>	<b>(8)</b>	<b>1,598</b>	<b>4</b>	<b>1,196</b>	<b>4</b>

Pharmaceutical turnover includes co-promotion income.

## Regional pharmaceuticals including vaccines

	Q2 2008	
	£m	CER%
<b>USA</b>	<b>2,129</b>	<b>(8)</b>
<b>Europe</b>	<b>1,598</b>	<b>4</b>
<b>Rest of World</b>	<b>1,196</b>	<b>4</b>
Asia Pacific/Japan	464	-
Emerging Markets	563	15
	<b>4,923</b>	<b>(2)</b>

As a result of the review of the strategic direction of the Group, the regional reporting structure within the Pharmaceuticals business has been realigned. The Group has also taken the opportunity to review the allocation of entities and costs between the Pharmaceuticals and Consumer Healthcare businesses. Comparative information has been restated onto a consistent basis and the effect of the restatement is available on the company's website.

### Q2 Pharmaceuticals turnover including vaccines update

Total pharmaceutical turnover for the second quarter fell by 2% to £4.9 billion. In the United States, turnover fell 8% to £2.1 billion, impacted by increased generic competition and a reduction in *Avandia* sales. Excluding these products US turnover grew 13%. In Europe, turnover was up 4% to £1.6 billion, with improving sales growth from vaccines and newer products. Sales in Emerging Markets were up 15% to £563 million and in Asia Pacific sales were level at £464 million.

Key product movements impacting turnover growth for the quarter:

- Sales of *Seretide/Advair*, for asthma and COPD, were £964 million, up 6%. In the USA, sales grew 2% to £473 million. The asthma controller market in the USA has declined slightly year over year while the use of short acting inhalers such as albuterol has increased. GSK has recently focused its asthma sales force on communication of the newly revised treatment guidelines which recommend combination therapy for those asthma patients who use rescue inhalers such as albuterol daily. Use of *Advair* for treatment of COPD continues to grow, and in April GSK received FDA approval for the expanded use of *Advair* for reduction of exacerbations in COPD. *Advair* is the only currently available treatment approved for this use.
- Vaccines sales grew 34% to £577 million, driven by strong US sales of hepatitis vaccines (up 43% to £66 million). Also contributing to sales growth this quarter were sales of GSK's recently introduced pre-pandemic flu vaccine of £34 million. Q2 vaccine sales also benefited from the timing of certain shipments.
- Sales of *Lamictal* grew 18% to £323 million in the quarter and sales of *Valtrex* grew 19% to £277 million. Sales of *Lovaza*, which was acquired by GSK in 2007, were £67 million for the quarter.
- Global *Avandia* sales declined 46% in the quarter to £194 million, with the largest decline in the US market with sales down 54% to £104 million.
- Generic competition to *Wellbutrin* (down 27% to £97 million) increased this quarter with the introduction of a generic version of the 150mg dose. Sales of *Zofran* (down 49% to £31 million) also continue to be impacted by generic competition.
- *Requip*, for Parkinson's disease/Restless Legs Syndrome, declined 37% to £58 million, following the introduction of generic competition in the USA in May. GSK received FDA approval for *Requip XL*, a once a day treatment for Parkinson's disease, in June and will launch the product in July.
- *Coreg IR* sales declined 97% to £5 million, due to generic competition in the USA. Sales of *Coreg CR*, which was launched last year, were £39 million.
- Sales of *Relenza*, an anti-viral treatment for influenza were lower than the comparative quarter of 2007 at £3 million, reflecting the variable timings of tender orders from governments.

## GSK's late-stage pharmaceuticals and vaccines pipeline

The following table is provided as part of GSK's quarterly update to show events and changes to the late stage pipeline during the quarter and up to the date of announcement.

Cardiovascular & Metabolic		USA	EU	News update in the quarter
<i>Arixtra</i>	Acute Coronary Syndromes	Filed	Approved	
<i>Volibris</i>	PAH Class II/III	n/a	Approved	Approved in Europe on 25th April
<i>Avandamet XR</i>	Type II diabetes	Ph III	Ph III	
<i>Avandia + statin</i>	Type II diabetes	Ph III	Ph III	
<i>Coreg CR + ACEi</i>	Hypertension	Ph III	n/a	Filing under review

MIGU				
<i>Entereg</i>	Post operative ileus	Approved	n/a	Approved in USA on 20th May
<i>Avodart</i>	co-Rx with $\alpha$ blocker	Approved	Approved	Approved in Europe on 18th April and in USA on 19th June
	Prostate cancer prevention	Ph III	Ph III	
<i>belimumab</i>	Lupus	Ph III	Ph III	
<i>mepolizumab</i>	HES	Ph III	Ph III	
<i>ofatumumab</i>	RA	Ph III	Ph III	

Neurosciences				
<i>Requip XL</i>	Parkinson's disease	Approved	Approved	Approved in USA on 17th June
<i>Treximet</i>	Migraine	Approved	n/a	Approved in USA on 15th April
<i>Lamictal XR</i>	Epilepsy	Filed	n/a	Response to FDA Approvable letter submitted on 10th July
<i>Lunivia</i>	Sleep disorders	n/a	Filed	
<i>Solzira</i>	RLS	Ph III	Ph III	
<i>rosiglitazone XR</i>	Alzheimer's disease	Ph III	Ph III	
<i>almorexant</i>	Primary insomnia	Ph III	Ph III	GSK entered agreement with Actelion on 14th July

Oncology				
<i>Tykerb/Tyverb</i>	Refractory breast cancer	Approved	Approved	Approved in Europe on 13th June
	Adjuvant breast cancer	Ph III	Ph III	Neo-ALTTO study started on 12th May
	Head & Neck cancer	Ph III	Ph III	
<i>Rezonic/Zunrisa</i>	CINV/PONV	Filed	Filed	Filed in USA on 29th May and in Europe on 2nd July
<i>Promacta/Revolade</i>	Short term ITP	Filed	Ph III	FDA ODAC unanimous vote in favour of the risk-benefit profile for short-term treatment in patients with chronic ITP. PDUFA extended to 19th September
	Long term ITP	Ph III	Ph III	
	Hepatitis C	Ph III	Ph III	
<i>Armala</i>	Renal cell cancer	Ph III	Ph III	
<i>Armala + Tykerb</i>	Inflammatory breast cancer	Ph III	Ph III	
<i>elesclomol</i>	Metastatic melanoma	Ph III	Ph III	
<i>ofatumumab</i>	CLL / NHL	Ph III	Ph III	

Respiratory		USA	EU	News updates in the quarter
<i>Seretide/Advair</i>	COPD	Approved	Approved	COPD exacerbation claim approved in USA on 30th April

Vaccines				
<i>Rotarix</i>	Rotavirus prophylaxis	Approved	Approved	Approved in USA on 3rd April and positive ACIP on 25th June
<i>Kinrix</i>	DTaP-IPV prophylaxis	Approved	n/a	Approved in USA on 24th June and positive ACIP on 26th June
<i>Cervarix</i>	HPV prophylaxis	Filed	Approved	Response to FDA CR letter submitted in June. 6.4 year data published at ESPID on 14th May
<i>Prepandrix</i>	H5N1 pandemic influenza prophylaxis	Ph III	Approved	Approved in Europe on 15th May
<i>Synflorix</i>	S pneumoniae and NTHib prophylaxis	Ph III	Filed	Phase III data presented at ISPPD 8th -12th June. US filing under review
<i>MAGE-A3</i>	NSCLC	Ph III	Ph III	
HibMenCY-TT	MenCY and Hib prophylaxis	Ph III	n/a	
MenACWY	MenACWY prophylaxis	Ph III	Ph III	
New generation flu	Influenza prophylaxis	Ph III	Ph III	
<i>Simplirix</i>	Genital herpes prophylaxis	Ph III	Ph III	

## Turnover

### Consumer Healthcare Three months ended 30th June 2008

	Total		USA		Europe		Rest of World	
	£m	CER%	£m	CER%	£m	CER%	£m	CER%
<b>OVER-THE-COUNTER MEDICINES</b>	<b>443</b>	<b>(9)</b>	<b>143</b>	<b>(30)</b>	<b>134</b>	<b>4</b>	<b>166</b>	<b>11</b>
<i>Panadol</i> franchise	78	11	-	-	17	14	61	10
Smoking cessation products	65	(15)	47	(8)	13	(33)	5	(17)
<i>Tums</i>	22	5	19	5	-	-	3	-
Cold sore franchise	19	20	9	50	9	14	1	(50)
<i>Breathe Right</i>	18	42	10	-	5	100	3	-
<i>alli</i>	18	(76)	17	(76)	-	-	1	-
<b>ORAL HEALTHCARE</b>	<b>298</b>	<b>3</b>	<b>50</b>	<b>(7)</b>	<b>169</b>	<b>5</b>	<b>79</b>	<b>7</b>
<i>Aquafresh</i> franchise	107	(3)	18	(21)	66	4	23	-
<i>Sensodyne</i> franchise	87	9	15	7	43	8	29	13
Dental healthcare	66	7	15	-	27	9	24	11
<b>NUTRITIONAL HEALTHCARE</b>	<b>210</b>	<b>11</b>	<b>-</b>	<b>-</b>	<b>134</b>	<b>6</b>	<b>76</b>	<b>21</b>
<i>Lucozade</i>	107	11	-	-	95	9	12	25
<i>Horlicks</i>	48	14	-	-	5	-	43	16
<i>Ribena</i>	43	5	-	-	34	3	9	13
	<b>951</b>	<b>(1)</b>	<b>193</b>	<b>(25)</b>	<b>437</b>	<b>5</b>	<b>321</b>	<b>13</b>

### Q2 Consumer Healthcare turnover update

Overall Consumer Healthcare sales declined 1% to £951 million, with US sales down 25% due to lower reported sales of *alli* and continued competition to GSK's smoking control franchise. European and Rest of World sales grew 5% and 13%, respectively. Excluding sales of *alli* and smoking cessation products, Q2 Consumer Healthcare sales grew 7%.

Key product movements impacting turnover growth for the quarter:

- *Panadol* sales grew 11% to £78 million, aided by new consumer and physician communication campaigns.
- GSK's smoking cessation franchise continued to be impacted by strong competition from prescription treatments and retailers' own-label brands in the USA, with overall sales declining 15% to £65 million. GSK has a series of initiatives underway to improve growth of these brands.
- Sales of *Breathe Right* strips grew 42% to £18 million following further launches of the brand in the Rest of World markets.
- Q2 sales of *alli* were £18 million impacted by lower demand from retailers for stock following a year-end promotion and an adverse comparison with Q2 2007 (sales of £76 million) when the product was launched. Based on retail market data, underlying demand for *alli* was estimated to be £23 million in Q2.
- Sales of *Sensodyne* grew 9% to £87 million benefiting from the successful launch of *Sensodyne Pronamel*.
- Sales benefited from strong growth of *Lucozade* up 11% to £107 million, aided by the introduction of *Lucozade Alert*, and *Horlicks* up 14% to £48 million.

## Cash flow statement

Three months ended 30th June 2008

	Q2 2008 £m	Q2 2007 £m
<b>Profit after tax</b>	<b>1,307</b>	<b>1,355</b>
Tax on profits	529	541
Share of after tax profits of associates and joint ventures	(15)	(11)
Net finance expense	118	44
Depreciation and other non-cash items	288	250
Increase in working capital	(52)	(164)
(Decrease)/increase in other net liabilities	(70)	93
<b>Cash generated from operations</b>	<b>2,105</b>	<b>2,108</b>
Taxation paid	(732)	(723)
<b>Net cash inflow from operating activities</b>	<b>1,373</b>	<b>1,385</b>
<b>Cash flow from investing activities</b>		
Purchase of property, plant and equipment	(345)	(372)
Proceeds from sale of property, plant and equipment	6	-
Purchase of intangible assets	(121)	(29)
Proceeds from sale of intangible assets	-	5
Purchase of equity investments	(5)	(9)
Proceeds from sale of equity investments	14	30
Purchase of businesses, net of cash acquired	(324)	-
Investment in associates and joint ventures	(5)	-
Interest received	92	78
Dividends from associates and joint ventures	2	2
<b>Net cash outflow from investing activities</b>	<b>(686)</b>	<b>(295)</b>
<b>Cash flow from financing activities</b>		
Decrease/(increase) in liquid investments	793	(20)
Proceeds from own shares for employee share options	-	43
Shares acquired by ESOP Trusts	(2)	-
Issue of share capital	7	118
Purchase of own shares for cancellation	(1,390)	-
Purchase of Treasury shares	-	(642)
Increase in long-term loans	4,522	983
Net increase in/(repayment of) short-term loans	(571)	(715)
Net repayment of obligations under finance leases	(10)	(13)
Interest paid	(241)	(150)
Dividends paid to shareholders	(859)	(785)
Dividends paid to minority interests	(31)	(11)
Other financing cash flows	(39)	14
<b>Net cash inflow/(outflow) from financing activities</b>	<b>2,179</b>	<b>(1,178)</b>
<b>Increase/(decrease) in cash and bank overdrafts in the period</b>	<b>2,866</b>	<b>(88)</b>
Exchange adjustments	17	(24)
Cash and bank overdrafts at beginning of period	1,956	1,689
<b>Cash and bank overdrafts at end of period</b>	<b>4,839</b>	<b>1,577</b>
Cash and bank overdrafts at end of period comprise:		
Cash and cash equivalents	4,988	1,894
Overdrafts	(149)	(317)
	<b>4,839</b>	<b>1,577</b>

### Cash flow

Cash generated from operations was £2,105 million in Q2 2008. This represents a decrease of £3 million compared with Q2 2007. The operating cash flow is in excess of the funds needed for the routine cash flows of tax, capital expenditure on property, plant and equipment and dividend payments to shareholders, together amounting to £1,936 million. The purchase of businesses relates to the acquisition of Sirtris Pharmaceuticals Inc. at a cost of £324 million, net of cash acquired. Receipts of £7 million arose from the issue of new shares. In addition, £1,390 million was spent in the period on purchasing the company's shares for cancellation. The increase in the cash position arose primarily from issuing \$9 billion of bonds under the US debt programme.

### Legal matters

The Group is involved in various legal and administrative proceedings principally product liability, intellectual property, tax, anti-trust and governmental investigations and related private litigation concerning sales, marketing and pricing which are more fully described in the Legal proceedings note in the Annual Report.

At 30th June 2008, the Group's aggregate provision for legal and other disputes (not including tax matters described under 'Taxation' on page 25) was £1.1 billion. The ultimate liability for legal claims may vary from the amounts provided and is dependent upon the outcome of litigation proceedings, investigations and possible settlement negotiations.

Significant developments since the date of the 2007 Annual Report are as follows:

With respect to the Group's settlement agreement with Mylan related to *Paxil CR*, Mylan was permitted to and entered the market for all strengths of *Paxil CR* in May 2008.

In July 2008, two actions were filed against the Group, one by a purported class of direct purchasers and another by a purported class of indirect purchasers, in the US District Court for the Eastern District of Pennsylvania. These actions allege anti-trust violations related to the Group's petitioning activity before the FDA regarding *Flonase*. These actions are in their early stages.

With respect to the remaining civil lawsuits brought by ten states and several New York counties against the Group and other drug companies regarding the process for reporting the 'average wholesale price' (AWP) for drugs reimbursed by Medicaid, a joint trial was held in the State of Alabama's case against the Group and Novartis. On 1st July 2008, the Alabama jury awarded a verdict against the Group for \$81 million for compensatory damages and interest but declined to award any punitive damages. The Group intends to appeal the verdict.

With respect to the complaint filed by Biota Holdings Limited in the Victorian Supreme Court in Australia alleging that the Group had failed to fulfil its obligations for *Relenza* (zanamivir), the parties held a mediation meeting on the 17th and 18th July and reached agreement on a settlement. Under the terms of the settlement, GSK admits no liability but will make a payment of AUD 20 million (£10 million) to Biota.

With respect to the *Paxil* Securities Litigation, the US Court of Appeals for the Second Circuit affirmed on May 9, 2008 the District Court for the Southern District of New York's dismissal of the plaintiffs' complaint. As the plaintiffs did not seek review from the US Supreme Court of the Second Circuit's decision, the matter is now closed.

As previously reported in the Q1 2008 Results Announcement, in April 2008 an action was filed against Biovail and GSK by a purported class of direct purchasers in the US District Court for the District of Massachusetts alleging anti-trust violations related to the enforcement of Biovail's *Wellbutrin XL* patents. The action is in its early stages.

Developments with respect to tax matters are described in 'Taxation' on page 25.

## Income statement

### Six months ended 30th June 2008

	Business performance H1 2008 £m	Growth CER%	Restructuring H1 2008 £m	Statutory H1 2008 £m	H1 2007 (restated) £m
Turnover:					
Pharmaceuticals	9,690	(3)		9,690	9,545
Consumer Healthcare	1,870	3		1,870	1,721
<b>TURNOVER</b>	<b>11,560</b>	<b>(2)</b>		<b>11,560</b>	11,266
Cost of sales	(2,674)	5	(198)	(2,872)	(2,446)
Gross profit	8,886	(4)	(198)	8,688	8,820
Selling, general and administration	(3,485)	(5)	(56)	(3,541)	(3,514)
Research and development	(1,582)	2	(18)	(1,600)	(1,515)
Other operating income	355			355	304
Operating profit:					
Pharmaceuticals	3,854	(4)	(270)	3,584	3,785
Consumer Healthcare	320	(8)	(2)	318	310
<b>OPERATING PROFIT</b>	<b>4,174</b>	<b>(4)</b>	<b>(272)</b>	<b>3,902</b>	4,095
Finance income	178			178	135
Finance expense	(382)		(2)	(384)	(217)
Share of after tax profits of associates and joint ventures	14			14	26
<b>PROFIT BEFORE TAXATION</b>	<b>3,984</b>	<b>(7)</b>	<b>(274)</b>	<b>3,710</b>	4,039
Taxation	(1,140)		69	(1,071)	(1,151)
<i>Tax rate %</i>	<b>28.6%</b>			<b>28.9%</b>	28.5%
<b>PROFIT AFTER TAXATION FOR THE PERIOD</b>	<b>2,844</b>	<b>(8)</b>	<b>(205)</b>	<b>2,639</b>	2,888
Profit attributable to minority interests	46		-	46	41
Profit attributable to shareholders	2,798		(205)	2,593	2,847
	<b>2,844</b>		<b>(205)</b>	<b>2,639</b>	2,888
<b>EARNINGS PER SHARE</b>	<b>52.9p</b>	<b>(3)</b>		<b>49.0p</b>	51.0p
Diluted earnings per share	<b>52.5p</b>			<b>48.7p</b>	50.4p

## Operating profit – business performance H1

	H1 2008		H1 2007		Growth	
	£m	% of turnover	£m	% of turnover	CER%	£%
Turnover	<b>11,560</b>	<b>100.0</b>	11,266	100.0	(2)	3
Cost of sales	<b>(2,674)</b>	<b>(23.1)</b>	(2,446)	(21.7)	5	9
Selling, general and administration	<b>(3,485)</b>	<b>(30.1)</b>	(3,514)	(31.3)	(5)	(1)
Research and development	<b>(1,582)</b>	<b>(13.8)</b>	(1,515)	(13.4)	2	4
Other operating income	<b>355</b>	<b>3.1</b>	304	2.7		
Operating profit	<b>4,174</b>	<b>36.1</b>	4,095	36.3	(4)	2

Business performance operating margin decreased 0.2 percentage points, as sterling operating profit increased 2% while sterling turnover increased 3%.

Cost of sales as a percentage of turnover increased by 1.4 percentage points, reflecting generic competition to higher margin products and lower *Avandia* sales.

SG&A costs as a percentage of turnover decreased 1.2 percentage points compared with H1 2007. SG&A fell by 5% because of lower legal charges and the benefits arising from the new operational excellence programme. Legal charges were £36 million in H1 2008 compared with £129 million in H1 2007. SG&A costs excluding legal fell by 2% compared with H1 2007.

R&D expenditure increased 2%, as an increased investment in vaccines R&D was partially offset by savings from the operational excellence programme elsewhere. Pharmaceuticals R&D expenditure in the period represented 15.8% (H1 2007: 15.3%) of pharmaceutical turnover.

Other operating income includes royalty income, equity investment disposals and impairments, product disposals and fair value adjustments to financial instruments. Other operating income was £355 million in H1 2008 (H1 2007: £304 million). Other operating income in H1 2008 included royalty income of £130 million (H1 2007: £94 million), product disposals, including the disposal of non patent protected products to Aspen, of £216 million (H1 2007: £34 million), favourable fair value movements on derivative financial instruments of £32 million (H1 2007: £21 million favourable) and equity investment disposals of £7 million (H1 2007: £32 million). Other operating income in H1 2007 also included the Roche litigation settlement relating to carvedilol.

## Operating profit – statutory results

Statutory operating profit for H1 2008 was £3,902 million, down 10% CER and 5% in sterling terms compared with H1 2007. This included £272 million of restructuring charges related to the new operational excellence programme and Reliant Pharmaceuticals; £198 million was charged to cost of sales, £56 million to SG&A and £18 million to R&D. There were no such charges in H1 2007.

## Turnover

### Pharmaceuticals including vaccines Six months ended 30th June 2008

	Total		USA		Europe		Rest of World	
	£m	CER%	£m	CER%	£m	CER%	£m	CER%
<b>Respiratory</b>	<b>2,738</b>	<b>5</b>	<b>1,232</b>	<b>6</b>	<b>983</b>	<b>2</b>	<b>523</b>	<b>9</b>
<i>Seretide/Advair</i>	1,918	8	972	6	700	6	246	25
<i>Flixotide/Flovent</i>	320	(2)	143	6	87	(7)	90	(8)
<i>Serevent</i>	133	(8)	33	(11)	71	(3)	29	(16)
<i>Veramyst</i>	30	>100	26	>100	2	-	2	-
<i>Flixonase/Flonase</i>	111	(12)	37	(26)	29	(7)	45	3
<b>Anti-virals</b>	<b>1,490</b>	<b>(6)</b>	<b>702</b>	<b>(6)</b>	<b>427</b>	<b>(14)</b>	<b>361</b>	<b>2</b>
<b>HIV</b>	<b>719</b>	<b>(6)</b>	<b>294</b>	<b>(8)</b>	<b>321</b>	<b>(4)</b>	<b>104</b>	<b>(2)</b>
<i>Epzicom/Kivexa</i>	203	25	79	11	102	33	22	50
<i>Combivir</i>	209	(14)	86	(13)	86	(20)	37	(3)
<i>Trizivir</i>	104	(20)	50	(20)	48	(16)	6	(38)
<i>Agenerase, Lexiva</i>	73	3	36	(5)	31	8	6	67
<i>Eпивir</i>	68	(21)	22	(15)	30	(21)	16	(29)
<i>Ziagen</i>	51	(8)	21	(5)	19	(6)	11	(15)
<i>Valtrex</i>	526	14	368	14	71	13	87	13
<i>Zeffix</i>	93	4	7	17	13	9	73	1
<i>Relenza</i>	32	(82)	10	(87)	1	(98)	21	(22)
<b>Central nervous system</b>	<b>1,647</b>	<b>(1)</b>	<b>1,141</b>	<b>-</b>	<b>272</b>	<b>(4)</b>	<b>234</b>	<b>(3)</b>
<i>Lamictal</i>	613	17	508	22	71	(9)	34	3
<i>Imigran/Imitrex</i>	338	-	273	1	47	(2)	18	(6)
<i>Seroxat/Paxil</i>	248	(16)	47	(31)	59	(18)	142	(8)
<i>Wellbutrin</i>	223	(15)	210	(17)	6	>100	7	(14)
<i>Requip</i>	152	(12)	78	(31)	60	26	14	100
<i>Treximet</i>	8	-	8	-	-	-	-	-
<b>Cardiovascular and urogenital</b>	<b>833</b>	<b>(9)</b>	<b>483</b>	<b>(18)</b>	<b>245</b>	<b>9</b>	<b>105</b>	<b>16</b>
<i>Avodart</i>	177	32	104	30	56	28	17	60
<i>Lovaza</i>	117	-	116	-	-	-	1	-
<i>Coreg</i>	92	(78)	91	(78)	-	-	1	(80)
<i>Coreg CR</i>	74	>100	73	>100	-	-	1	-
<i>Coreg IR</i>	18	(95)	18	(95)	-	-	-	-
<i>Fraxiparine</i>	109	4	-	-	87	(3)	22	40
<i>Arixtra</i>	71	48	35	44	31	42	5	>100
<i>Vesicare</i>	30	30	30	30	-	-	-	-
<i>Levitra</i>	27	8	26	8	1	-	-	-
<b>Metabolic</b>	<b>557</b>	<b>(40)</b>	<b>272</b>	<b>(52)</b>	<b>146</b>	<b>(13)</b>	<b>139</b>	<b>(26)</b>
<i>Avandia products</i>	385	(51)	203	(61)	103	(23)	79	(39)
<i>Avandia</i>	247	(57)	143	(64)	42	(38)	62	(42)
<i>Avandamet</i>	123	(31)	49	(47)	59	(9)	15	(21)
<i>Bonviva/Boniva</i>	105	49	69	43	33	53	3	-
<b>Anti-bacterials</b>	<b>692</b>	<b>(2)</b>	<b>84</b>	<b>(17)</b>	<b>315</b>	<b>(6)</b>	<b>293</b>	<b>9</b>
<i>Augmentin</i>	285	(1)	25	(37)	136	-	124	11
<i>Altabax</i>	6	20	6	20	-	-	-	-
<b>Oncology and emesis</b>	<b>230</b>	<b>(19)</b>	<b>115</b>	<b>(34)</b>	<b>78</b>	<b>6</b>	<b>37</b>	<b>6</b>
<i>Hycamtin</i>	65	7	36	6	23	5	6	25
<i>Zofran</i>	60	(61)	7	(91)	32	(22)	21	(20)
<i>Tykerb</i>	41	>100	21	69	15	>100	5	-
<b>Vaccines</b>	<b>1,013</b>	<b>23</b>	<b>233</b>	<b>26</b>	<b>476</b>	<b>23</b>	<b>304</b>	<b>19</b>
<i>Hepatitis</i>	306	20	119	52	128	-	59	14
<i>Infanrix/Pediarix</i>	320	10	100	7	175	12	45	8
<i>Fluarix, FluLaval</i>	5	-	-	-	(1)	-	6	(14)
<i>Flu-prepandemic</i>	39	-	-	-	39	-	-	-
<i>Cervarix</i>	27	-	-	-	21	-	6	-
<i>Rotarix</i>	62	100	-	-	19	60	43	>100
<i>Boostrix</i>	31	7	14	-	12	11	5	25
<b>Other</b>	<b>490</b>	<b>3</b>	<b>5</b>	<b>(85)</b>	<b>152</b>	<b>20</b>	<b>333</b>	<b>9</b>
	<b>9,690</b>	<b>(3)</b>	<b>4,267</b>	<b>(9)</b>	<b>3,094</b>	<b>1</b>	<b>2,329</b>	<b>5</b>

Pharmaceutical turnover includes co-promotion income.

## Regional pharmaceuticals including vaccines

	H1 2008	
	£m	CER%
<b>USA</b>	<b>4,267</b>	<b>(9)</b>
<b>Europe</b>	<b>3,094</b>	<b>1</b>
<b>Rest of World</b>	<b>2,329</b>	<b>5</b>
Asia Pacific/Japan	884	-
Emerging Markets	1,032	10
	<b>9,690</b>	<b>(3)</b>

As a result of the review of the strategic direction of the Group, the regional reporting structure within the Pharmaceuticals business has been realigned. The Group has also taken the opportunity to review the allocation of entities and expenses between the Pharmaceuticals and Consumer Healthcare businesses. Comparative information has been restated onto a consistent basis and the effect of the restatement is available on the company's website.

## H1 Pharmaceutical turnover including vaccines update

Total pharmaceutical turnover for the first half declined 3% to £9.7 billion. In the United States, turnover fell 9% to £4.3 billion, impacted by increased generic competition and a reduction in *Avandia* sales. In Europe, turnover was up 1% to £3.1 billion, with improving sales growth from vaccines and newer products.

Key product variances during the first half were:

- *Seretide/Advair* sales grew 8% to £1.9 billion, with US sales up 6% to £972 million.
- Vaccines grew 23% to £1 billion, with growth contributions from established vaccines such as the hepatitis vaccines (up 20% to £306 million), *Infanrix/Pediarix* (up 10% to £320 million) and new vaccines *Rotarix* (£62 million) and *Cervarix* (£27 million). Sales of GSK's recently introduced prepandemic flu vaccine were £39 million.
- Sales of *Lamictal* grew 17% to £613 million and sales of *Valtrex* grew 14% to £526 million in H1 2008. Sales of *Lovaza*, which was acquired by GSK in 2007, were £117 million for the first half of 2008.
- Total sales of *Avandia* products were £385 million, a decline of 51% over the same period last year.
- Generic competition affected sales of *Seroxat/Paxil* (down 16% to £248 million), *Zofran* (down 61% to £60 million) and *Wellbutrin* (down 15% to £223 million). A generic version of *Wellbutrin* 150mg dose was introduced in the second quarter.
- Sales of *Requip* for Parkinson's disease/Restless Legs Syndrome declined 12% to £152 million, following the introduction of generic competition in the USA in May. GSK received FDA approval for *Requip XL*, a once a day treatment for Parkinson's disease, in June and launched the product in July.
- *Coreg IR* sales declined 95% to £18 million, due to generic competition in the USA. Sales of *Coreg CR*, which was launched last year, were £74 million.
- Sales of *Relenza*, an anti-viral treatment for influenza, were lower than the comparative half year of 2007 at £32 million, reflecting the variable timings of tender orders from governments.

## Turnover

### Consumer Healthcare Six months ended 30th June 2008

	Total		USA		Europe		Rest of World	
	£m	CER%	£m	CER%	£m	CER%	£m	CER%
<b>OVER-THE-COUNTER MEDICINES</b>	<b>880</b>	<b>(2)</b>	<b>268</b>	<b>(21)</b>	<b>278</b>	<b>5</b>	<b>334</b>	<b>14</b>
<i>Panadol</i> franchise	158	15	-	-	36	14	122	15
Smoking cessation products	123	(21)	85	(17)	29	(34)	9	(10)
<i>Tums</i>	43	-	37	(3)	-	-	6	25
Cold sore franchise	39	12	16	14	19	13	4	-
<i>Breathe Right</i>	35	27	19	(14)	10	>100	6	>100
<i>alli</i>	27	(64)	25	(66)	-	-	2	-
<b>ORAL HEALTHCARE</b>	<b>587</b>	<b>6</b>	<b>100</b>	<b>(2)</b>	<b>328</b>	<b>6</b>	<b>159</b>	<b>11</b>
<i>Aquafresh</i> franchise	214	2	38	(7)	130	3	46	8
<i>Sensodyne</i> franchise	173	14	30	11	84	15	59	15
Dental healthcare	126	6	29	(3)	51	10	46	11
<b>NUTRITIONAL HEALTHCARE</b>	<b>403</b>	<b>12</b>	-	-	<b>244</b>	<b>7</b>	<b>159</b>	<b>22</b>
<i>Lucozade</i>	193	14	-	-	171	12	22	31
<i>Horlicks</i>	104	16	-	-	11	(8)	93	20
<i>Ribena</i>	80	-	-	-	61	(2)	19	6
	<b>1,870</b>	<b>3</b>	<b>368</b>	<b>(16)</b>	<b>850</b>	<b>6</b>	<b>652</b>	<b>15</b>

### H1 Consumer Healthcare turnover update

Consumer Healthcare sales during the first half-year grew by 3% to £1.9 billion. In the Rest of World markets, sales grew 15% and in Europe, sales grew 6%. Sales in the USA were £368 million, a decline of 16% during the half year, reflecting the impact of lower sales of *alli* and increased competition to smoking cessation products. Excluding sales of *alli* and smoking cessation products, H1 Consumer Healthcare sales grew 9%.

Key product movements impacting turnover growth for the period:

- *Panadol* sales grew 15% to £158 million aided by new consumer and physician communication campaigns.
- GSK's smoking cessation franchise continued to be impacted by strong competition from prescription treatments and retailers' own-label brands in the USA, with overall sales declining 21% to £123 million. GSK has a series of initiatives underway to improve growth of these brands.
- Sales of *Breathe Right* strips grew 27% to £35 million following further launches of the brand in the Rest of World markets.
- H1 sales of *alli* were £27 million, impacted by lower demand from retailers for stock following a year-end promotion and an adverse comparison with H1 2007 when *alli* was launched. Based on retail market data, underlying demand for *alli* was estimated to be £55 million in H1.
- Sales of *Sensodyne* grew 14% to £173 million benefiting from the successful launch of *Sensodyne Pronamel*.
- Sales of *Lucozade* grew strongly up 14% to £193 million, aided by the introduction of *Lucozade Alert*; and sales of *Horlicks* were up 16% to £104 million, which benefited from a new product promotion campaign in India.

## Balance sheet

	30th June 2008 £m	30th June 2007 £m	31st December 2007 £m
<b>ASSETS</b>			
<b>Non-current assets</b>			
Property, plant and equipment	8,092	7,215	7,821
Goodwill	1,618	956	1,370
Other intangible assets	4,658	3,688	4,456
Investments in associates and joint ventures	346	309	329
Other investments	382	576	517
Deferred tax assets	2,210	2,173	2,196
Derivative financial instruments	42	119	1
Other non-current assets	495	820	687
<b>Total non-current assets</b>	<b>17,843</b>	<b>15,856</b>	<b>17,377</b>
<b>Current assets</b>			
Inventories	3,525	2,758	3,062
Current tax recoverable	49	68	58
Trade and other receivables	5,392	5,062	5,495
Derivative financial instruments	329	167	475
Liquid investments	393	1,022	1,153
Cash and cash equivalents	4,988	1,894	3,379
Assets held for sale	3	3	4
<b>Total current assets</b>	<b>14,679</b>	<b>10,974</b>	<b>13,626</b>
<b>TOTAL ASSETS</b>	<b>32,522</b>	<b>26,830</b>	<b>31,003</b>
<b>LIABILITIES</b>			
<b>Current liabilities</b>			
Short-term borrowings	(1,157)	(1,175)	(3,504)
Trade and other payables	(5,312)	(4,374)	(4,861)
Derivative financial instruments	(137)	(142)	(262)
Current tax payable	(841)	(783)	(826)
Short-term provisions	(819)	(733)	(892)
<b>Total current liabilities</b>	<b>(8,266)</b>	<b>(7,207)</b>	<b>(10,345)</b>
<b>Non-current liabilities</b>			
Long-term borrowings	(12,566)	(5,023)	(7,067)
Deferred tax liabilities	(762)	(917)	(887)
Pensions and other post-employment benefits	(1,756)	(1,422)	(1,383)
Other provisions	(1,100)	(813)	(1,035)
Derivative financial instruments	(2)	(68)	(8)
Other non-current liabilities	(363)	(339)	(368)
<b>Total non-current liabilities</b>	<b>(16,549)</b>	<b>(8,582)</b>	<b>(10,748)</b>
<b>TOTAL LIABILITIES</b>	<b>(24,815)</b>	<b>(15,789)</b>	<b>(21,093)</b>
<b>NET ASSETS</b>	<b>7,707</b>	<b>11,041</b>	<b>9,910</b>
<b>EQUITY</b>			
Share capital	1,440	1,505	1,503
Share premium account	1,302	1,183	1,266
Retained earnings	4,255	7,820	6,475
Other reserves	441	288	359
<b>Shareholders' equity</b>	<b>7,438</b>	<b>10,796</b>	<b>9,603</b>
Minority interests	269	245	307
<b>TOTAL EQUITY</b>	<b>7,707</b>	<b>11,041</b>	<b>9,910</b>

### **Net assets**

The book value of net assets decreased by £2,203 million from £9,910 million at 31st December 2007 to £7,707 million at 30th June 2008. This reflects an increase in net debt arising from the funding of the share buy-back programme and dividend payments, together with an increase in the pension deficit. The increase in the pension deficit arose predominantly from a reduction in asset values and an increase in the estimated long-term UK inflation rate, partially offset by an increase in the rate used to discount UK pension liabilities from 5.75% to 6.50%. At 30th June 2008, the net deficit on the Group's pension plans was £716 million compared with a net deficit at 31st December 2007 of £156 million.

The carrying value of investments in associates and joint ventures at 30th June 2008 was £346 million, with a market value of £928 million.

### **Equity**

At 30th June 2008, total equity had decreased from £9,910 million at 31st December 2007 to £7,707 million. The decrease arose principally from further purchases of shares for cancellation, dividend payments and actuarial losses on defined benefit pension and post-employment plans, partially offset by retained earnings in the period.

At 30th June 2008, the ESOP Trusts held 131.1 million GSK shares against the future exercise of share options and share awards. The carrying value of £1,496 million has been deducted from other reserves. The market value of these shares was £1,459 million.

During the period, GSK purchased £2,474 million of shares for cancellation, and in addition an accrual of £605 million was recorded to reflect the maximum potential commitment under an irrevocable purchase agreement to acquire shares for cancellation during the period from 1st July to 23rd July 2008. At 30th June 2008, the company held 474.2 million Treasury shares at a cost of £6,286 million, which has been deducted from retained earnings.

## Cash flow statement

Six months ended 30th June 2008

	H1 2008 £m	H1 2007 £m	2007 £m
<b>Profit after tax</b>	<b>2,639</b>	2,888	5,310
Tax on profits	1,071	1,151	2,142
Share of after tax profits of associates and joint ventures	(14)	(26)	(50)
Net finance expense	206	82	191
Depreciation and other non-cash items	598	524	1,333
Increase in working capital	(13)	(195)	(538)
Decrease in other net liabilities	(274)	(510)	(308)
<b>Cash generated from operations</b>	<b>4,213</b>	3,914	8,080
Taxation paid	(1,039)	(979)	(1,919)
<b>Net cash inflow from operating activities</b>	<b>3,174</b>	2,935	6,161
Cash flow from investing activities			
Purchase of property, plant and equipment	(599)	(684)	(1,516)
Proceeds from sale of property, plant and equipment	8	19	35
Purchase of intangible assets	(182)	(425)	(627)
Proceeds from sale of intangible assets	-	5	9
Purchase of equity investments	(17)	(150)	(186)
Proceeds from sale of equity investments	16	44	45
Purchase of businesses, net of cash acquired	(324)	(233)	(1,027)
Investment in associates and joint ventures	(7)	-	(1)
Interest received	179	137	247
Dividends from associates and joint ventures	4	6	12
<b>Net cash outflow from investing activities</b>	<b>(922)</b>	(1,281)	(3,009)
Cash flow from financing activities			
Decrease/(increase) in liquid investments	779	14	(39)
Proceeds from own shares for employee share options	6	84	116
Shares acquired by ESOP Trusts	(3)	-	(26)
Issue of share capital	37	332	417
Purchase of own shares for cancellation	(2,376)	-	(213)
Purchase of Treasury shares	-	(1,217)	(3,538)
Increase in long-term loans	5,215	983	3,483
Repayment of long-term loans	-	-	(207)
Net (repayment of)/increase in short-term loans	(2,382)	(275)	1,632
Net repayment of obligations under finance leases	(22)	(22)	(39)
Interest paid	(283)	(174)	(378)
Dividends paid to shareholders	(1,567)	(1,456)	(2,793)
Dividends paid to minority interests	(65)	(67)	(77)
Other financing cash flows	15	(24)	(79)
<b>Net cash outflow from financing activities</b>	<b>(646)</b>	(1,822)	(1,741)
<b>Increase/(decrease) in cash and bank overdrafts in the period</b>	<b>1,606</b>	(168)	1,411
Exchange adjustments	12	(17)	48
Cash and bank overdrafts at beginning of period	3,221	1,762	1,762
<b>Cash and bank overdrafts at end of period</b>	<b>4,839</b>	1,577	3,221
Cash and bank overdrafts at end of period comprise:			
Cash and cash equivalents	4,988	1,894	3,379
Overdrafts	(149)	(317)	(158)
	<b>4,839</b>	1,577	3,221

### Cash flow

Cash generated from operations was £4,213 million in H1 2008. This represents an increase of £299 million compared with H1 2007. The operating cash flow is in excess of the funds needed for the routine cash flows of tax, capital expenditure on property, plant and equipment and dividend payments to shareholders, together amounting to £3,205 million. Receipts of £43 million arose from the exercise of share options: £6 million from shares held by the ESOP Trusts and £37 million from the issue of new shares. In addition, £2,376 million was spent in the period on purchasing the company's shares for cancellation. The increased cash position at 30th June 2008 arose from issuing a £700 million bond under the EMTN programme during Q1 2008 and \$9 billion of bonds under the US debt programme during Q2 2008.

### Statement of recognised income and expense

	H1 2008 £m	H1 2007 £m
Exchange movements on overseas net assets	204	(38)
Tax on exchange movements	(7)	(4)
Fair value movements on available-for-sale investments	(119)	(19)
Deferred tax on fair value movements on available-for-sale investments	13	(5)
Exchange movements on goodwill in reserves	(15)	13
Actuarial (losses)/gains on defined benefit plans	(507)	1,141
Deferred tax on actuarial movements in defined benefit plans	151	(337)
Fair value movements on cash flow hedges	(4)	(8)
Deferred tax on fair value movements on cash flow hedges	2	3
Net (losses)/gains recognised directly in equity	<b>(282)</b>	746
Profit for the period	<b>2,639</b>	2,888
Total recognised income and expense for the period	<b>2,357</b>	3,634
Total recognised income and expense for the period attributable to:		
Shareholders	<b>2,330</b>	3,584
Minority interests	<b>27</b>	50
	<b>2,357</b>	3,634

## Additional information

### Exchange rates

The Group operates in many countries and earns revenues and incurs costs in many currencies. The results of the Group, as reported in Sterling, are affected by movements in exchange rates between Sterling and other currencies. Average exchange rates prevailing during the period are used to translate the results and cash flows of overseas subsidiaries, associates and joint ventures into Sterling. Period end rates are used to translate the net assets of those entities. The currencies which most influenced these translations and the relevant exchange rates were:

	<b>Q2 2008</b>	Q2 2007	<b>H1 2008</b>	H1 2007	31st December 2007
Average rates:					
£/US\$	<b>1.99</b>	1.98	<b>1.99</b>	1.97	2.00
£/Euro	<b>1.28</b>	1.47	<b>1.30</b>	1.48	1.46
£/Yen	<b>208</b>	240	<b>209</b>	237	235
Period end rates:					
£/US\$	<b>1.99</b>	2.01	<b>1.99</b>	2.01	1.99
£/Euro	<b>1.26</b>	1.49	<b>1.26</b>	1.49	1.36
£/Yen	<b>211</b>	248	<b>211</b>	248	222

During both Q2 and H1 2008, average Sterling exchange rates were stronger against the US Dollar but weaker against the Euro and the Yen compared with similar periods in 2007. Comparing Q2/H1 2008 period end rates with Q2/H1 2007 period end rates, Sterling was weaker against the US Dollar, the Euro and the Yen.

### Restructuring

In October 2007, GSK announced a significant new restructuring programme to improve the effectiveness and productivity of its operations. This programme is expected to deliver annual pre-tax savings of £700 million by 2010. GSK expects to realise approximately £350 million of savings in 2008 and £550 million of savings in 2009.

Charges before tax of £187 million in Q2 2008 and £274 million in H1 2008 were recorded for the programme and the restructuring of Reliant Pharmaceuticals.

<b>Taxation</b>	<b>Q2 2008</b> £m	Q2 2007 £m	<b>H1 2008</b> £m	H1 2007 £m
Tax charge on business performance profit	577		1,140	
<i>Tax rate %</i>	28.5%		28.6%	
Tax charge on statutory profit	529	541	1,071	1,151
<i>Tax rate %</i>	28.8%	28.5%	28.9%	28.5%

Transfer pricing and other issues are as previously described in the 'Taxation' note to the Financial Statements included in the Annual Report 2007. Following discussions with HMRC, the Group has now settled substantially all outstanding UK tax issues for all periods up to 31st December 2006, with no material impact on the expected tax rate for the year. The Group also has open tax issues with the revenue authorities in the USA and Japan, where there have been no material changes since the publication of the Annual Report 2007, and in Canada, where a court judgement has been delivered and GSK is appealing.

GSK uses the best advice in determining its transfer pricing methodology and in seeking to manage transfer pricing and other issues to a satisfactory conclusion and, on the basis of external professional advice, continues to believe that it has made adequate provision for the liabilities likely to arise from open assessments. The ultimate liability for such matters may vary from the amounts provided and is dependent upon the outcome of litigation proceedings and negotiations with the relevant tax authorities.

### Weighted average number of shares

	Q2 2008 millions	Q2 2007 millions
Weighted average number of shares – basic	5,234	5,574
Dilutive effect of share options and share awards	38	51
Weighted average number of shares – diluted	5,272	5,625
	H1 2008 millions	H1 2007 millions
Weighted average number of shares – basic	5,294	5,587
Dilutive effect of share options and share awards	31	59
Weighted average number of shares – diluted	5,325	5,646

The number of shares in issue, excluding those held by the ESOP Trusts and those held as Treasury shares at 30th June 2008, was 5,157 million (30th June 2007: 5,550 million).

### Dividends

	Paid/ payable	Pence per share	£m
<b>2008</b>			
First interim	10th July 2008	13	683
Second interim	9th October 2008	13	670
<b>2007</b>			
First interim	12th July 2007	12	670
Second interim	11th October 2007	12	667
Third interim	10th January 2008	13	708
Fourth interim	10th April 2008	16	859
		53	2,904

The Board has declared a second interim dividend of 13 pence per share (Q2 2007: 12p) making 26 pence for the half year (H1 2007: 24p). The equivalent interim dividend receivable by ADR holders is 51.9116 cents per ADS based on an exchange rate of £1/\$1.9966. The ex-dividend date will be 30th July 2008, with a record date of 1st August 2008 and a payment date of 9th October 2008.

The third interim dividend for 2008 will be declared on 22nd October 2008 and will have an ex-dividend date of 29th October 2008 and a record date of 31st October 2008. It will be paid on 8th January 2009.

The liability for an interim dividend is only recognised when it is paid, which is usually after the accounting period to which it relates. The first and second interim dividends for 2008 have not been recognised in these results.

### Reconciliation of movements in equity

	H1 2008 £m	H1 2007 £m	2007 £m
Total equity at beginning of period	<b>9,910</b>	9,648	9,648
Total recognised income and expense for the period	<b>2,357</b>	3,634	6,134
Dividends to shareholders	<b>(1,567)</b>	(1,456)	(2,793)
Shares issued	<b>37</b>	332	417
Shares purchased and held as Treasury shares	-	(1,250)	(3,537)
Shares purchased for cancellation	<b>(3,079)</b>	-	(213)
Consideration received for shares transferred by ESOP Trusts	<b>6</b>	84	116
Shares acquired by ESOP Trusts	<b>(3)</b>	-	(26)
Share-based incentive plans	<b>113</b>	116	237
Tax on share-based incentive plans	<b>(2)</b>	-	4
Distributions to minority shareholders	<b>(65)</b>	(67)	(77)
Total equity at end of period	<b>7,707</b>	11,041	9,910

### Reconciliation of cash flow to movements in net debt

	H1 2008 £m	H1 2007 £m
Net debt at beginning of the period	<b>(6,039)</b>	(2,450)
Increase/(decrease) in cash and bank overdrafts	<b>1,606</b>	(168)
Cash inflow from liquid investments	<b>(779)</b>	(14)
Net increase in long-term loans	<b>(5,215)</b>	(983)
Net repayment of short-term loans	<b>2,382</b>	275
Net repayment of obligations under finance leases	<b>22</b>	22
Exchange adjustments	<b>(301)</b>	56
Other non-cash movements	<b>(18)</b>	(20)
Increase in net debt	<b>(2,303)</b>	(832)
Net debt at end of the period	<b>(8,342)</b>	(3,282)

### Capital expenditure

In the period to 30th June 2008 there were additions to property, plant and equipment of £567 million (H1 2007: £712 million) and additions to intangible assets of £182 million (H1 2007: £424 million).

In the period to 30th June 2008 there were disposals of property, plant and equipment with a book value of £20 million (H1 2007: £24 million) and disposals of intangible assets with a book value of £nil (H1 2007: £nil).

### Business acquisitions and disposals

On 5th June 2008, the Group acquired all of the share capital of Sirtris Pharmaceuticals Inc., a pharmaceutical company based in the USA specialising in the development of small molecule drugs that target the sirtuins, a family of enzymes associated with the ageing process. The purchase price of £376 million included £52 million of cash and cash equivalents, with the remainder represented by preliminary valuations of intangible assets of £106 million, other net liabilities of £27 million and goodwill of £245 million. These are provisional valuations and may be subject to change in the future.

### Contingent liabilities

In H1 2008, there were no material changes to the Group's contingent liabilities relating to guarantees, letters of credit, discounted bills and other items arising in the normal course of business from those disclosed in the Annual Report 2007. For discussions of tax and legal issues, refer to 'Taxation' on page 25 and 'Legal matters' on page 15.

### **Related party transactions**

The Group's significant related parties are its joint ventures and associates as disclosed in the company's Annual Report 2007. During H1 2008 the value of services purchased from Quest Diagnostics was £19 million (H1 2007: £18 million) and the balance payable by GSK for services at 30th June 2008 was £2 million (30th June 2007: £4 million).

The value of services provided by GSK to the joint venture with Shionogi was £nil (H1 2007: £nil) and the balance payable to GSK for these services at 30th June 2008 was £1 million (30th June 2007 £1 million).

There were no material transactions with directors.

### **Principal risks and uncertainties**

The principal risks and uncertainties affecting the Group are those described under the headings below in the 'Risk Factors' section of the 'Business Review' of the Annual Report 2007.

- Risk of unplanned loss of patents
- Risk that R&D will not deliver commercially successful new products
- Risk of substantial adverse outcome of litigation and government investigations
- Risks of competition, price controls and limitations on sales
- Regulatory controls
- Risk of interruption of product supply
- Risk from concentration of sales to wholesalers
- Reliance on information technology
- Taxation
- Disruption from pandemic influenza
- Environmental liabilities
- Global political and economic conditions
- Accounting standards
- Human resources

### **Accounting presentation and policies**

This unaudited Results Announcement containing condensed financial information for the three and six months ended 30th June 2008 is prepared in accordance with the Listing Rules of the UK Listing Authority, IAS 34 'Interim Financial Reporting' and the accounting policies set out in the Annual Report 2007.

GSK utilises a 3-column approach to the income statement. 'Business Performance' shows GSK's underlying results excluding restructuring charges related to the new Operational Excellence programme, announced in October 2007, and significant acquisitions. The middle column shows restructuring costs and the 'Statutory' column shows the full results.

Business performance, which is a supplemental measure, is the primary performance measure used by management, and is presented after excluding restructuring charges relating to the new Operational Excellence programme, which commenced in October 2007, and significant acquisitions. Management believes that exclusion of these items provides a better reflection of the way in which the business is managed and gives a more useful indication of the underlying performance of the Group for the periods presented. Statutory results include these items. The Group reported only statutory results for Q2 and H1 in 2007.

In order to illustrate underlying performance, it is the Group's practice to discuss its results in terms of constant exchange rate (CER) growth. This represents growth calculated as if the exchange rates used to determine the results of overseas companies in Sterling had remained unchanged from those used in the previous year. All commentaries are presented in terms of CER growth and compare 2008 business performance results with 2007 statutory results, unless otherwise stated.

This Results Announcement does not constitute statutory accounts of the Group within the meaning of section 240 of the Companies Act 1985. The balance sheet at 31st December 2007 has been derived from the full Group accounts published in the Annual Report 2007, which has been delivered to the Registrar of Companies and on which the report of the independent auditors was unqualified and did not contain a statement under either section 237(2) or section 237(3) of the Companies Act 1985.

Data for market share and market growth rates are GSK estimates based on the most recent data from independent external sources and, where appropriate, are valued in Sterling at relevant exchange rates. Figures quoted for product market share reflect sales by GSK and licensees.

### **Comparative information restatement**

As a result of the review of the strategic direction of the Group, the regional reporting structure within the Pharmaceuticals business has been realigned. Russia and a number of developing Eastern European markets, previously reported within Europe are now included within the Emerging Markets sector in the Rest of the World. No change has been made to the reporting structure in the Consumer Healthcare business where these markets are still reported within Europe.

The Group has also taken the opportunity to review the allocation of entities and expenses between the Pharmaceuticals and Consumer Healthcare businesses. As a result, one entity in China has been reclassified from Pharmaceuticals to Consumer Healthcare. Comparative information has been restated onto a consistent basis and the effect of the restatements on each quarter in 2007 and on Q1 2008 is available on the company's website.

These reallocations have no impact on Group turnover or Group operating profit.

### **Directors' responsibility statement**

The Board of Directors approved this document on 23rd July 2008.

The directors confirm that to the best of their knowledge this unaudited condensed financial information has been prepared in accordance with IAS 34 as adopted by the European Union and that the interim management report herein includes a fair review of the information required by DTR 4.2.7 and DTR 4.2.8.

The directors of GlaxoSmithKline plc are as listed in the company's Annual Report 2007, with the exception that Dr Jean-Pierre Garnier retired on 22nd May 2008.

By order of the Board

Andrew Witty  
Chief Executive Officer  
23rd July 2008

Julian Heslop  
Chief Financial Officer  
23rd July 2008

### **Investor information**

#### **Financial calendar**

The company will announce third quarter 2008 results on 22nd October 2008.

#### **Internet**

This Announcement and other information about GSK are available on the company's website at:  
<http://www.gsk.com>.

#### **Contact information**

Copies of this interim management report may be obtained from company's registrars on 0871 384 2991 or by writing to, Equiniti Limited, at Aspect House, Spencer Road, Lancing, West Sussex, BN99 6DA.

## Independent review report to GlaxoSmithKline plc

### Introduction

We have been engaged by the Company to review the condensed financial information in the half-yearly financial report for the three and six months ended 30 June 2008, which comprises the income statement, balance sheet, statement of recognised income and expense, cash flow statement and related notes. We have read the other information contained in the half-yearly financial report and considered whether it contains any apparent misstatements or material inconsistencies with the information in the condensed set of financial statements.

### Directors' responsibilities

The half-yearly financial report is the responsibility of, and has been approved by, the directors. The directors are responsible for preparing the half-yearly financial report in accordance with the Disclosure and Transparency Rules of the United Kingdom's Financial Services Authority.

The annual financial statements of the Group are prepared in accordance with IFRSs as adopted by the European Union. The condensed set of financial statements included in this half-yearly financial report has been prepared in accordance with International Accounting Standard 34, "Interim Financial Reporting", as adopted by the European Union.

### Our responsibility

Our responsibility is to express to the Company a conclusion on the condensed financial information in the half-yearly financial report based on our review. This report, including the conclusion, has been prepared for and only for the Company for the purpose of the Disclosure and Transparency Rules of the Financial Services Authority and for no other purpose. We do not, in producing this report, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

### Scope of review

We conducted our review in accordance with International Standard on Review Engagements (UK and Ireland) 2410, 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity' issued by the Auditing Practices Board for use in the United Kingdom. A review of interim financial information consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing (UK and Ireland) and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the condensed financial statements in the half-yearly financial report for the three and six months ended 30 June 2008 is not prepared, in all material respects, in accordance with International Accounting Standard 34 as adopted by the European Union and the Disclosure and Transparency Rules of the United Kingdom's Financial Services Authority.

PricewaterhouseCoopers LLP  
Chartered Accountants  
London  
23rd July 2008

### Notes:

- (a) The maintenance and integrity of the GlaxoSmithKline plc website is the responsibility of the directors; the work carried out by the auditors does not involve consideration of these matters and, accordingly, the auditors accept no responsibility for any changes that may have occurred to the interim report since it was initially presented on the website.
- (b) Legislation in the United Kingdom governing the preparation and dissemination of financial information may differ from legislation in other jurisdictions.