



FY and Q4 2025 Results

Conference call and webcast for investors and analysts

Strong 2025 performance, 2026 priorities

Luke Miels

Performance: growth drivers

Nina Mojas and Deborah Waterhouse

Pipeline progress

Tony Wood

FY 2025 performance and 2026 guidance

Julie Brown

Summary and Q&A

Luke Miels, Nina Mojas, Deborah Waterhouse, Tony Wood,
Julie Brown and David Redfern

Cautionary statement regarding forward-looking statements

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A number of adjusted measures are used to report the performance of our business, which are non-IFRS measures. These measures are defined and reconciliations to the nearest IFRS measure are available in the Group's FY and Q4 2025 Results and the Group's Annual Report on Form 20-F for FY 2024.

All expectations, guidance and outlooks regarding future performance and the dividend should be read together with the section "Guidance and outlooks, assumptions and cautionary statements on pages 55-56 of our stock exchange announcement of the Group's FY and Q4 2025 Results, the section "Assumptions and basis of preparation related to 2026 guidance, 2021-26 and 2031 outlooks" in the Appendix of this presentation and the statements on page 341 of the Group's Annual Report for FY 2024.

2025 performance: Specialty Medicines growth drives strong sales and earnings delivery

Sales

£32.7bn

+7%

Core operating profit

£9.8bn

+11%

Core EPS

172.0p

+12%

Cash generated from
operations

£8.9bn

Dividend per share

66p

Responsible Business rating

On track¹

2026 guidance: sales growth 3-5% and core operating profit and core EPS growth 7-9%

Key focus areas to drive value

Deliver growth

Maximise launch of next wave products, ensure success in overall operational execution

Accelerate R&D

Focus on bringing late-stage pipeline to patients faster and executing BD

Simplify how we work

Reduce complexity, focus resources on what matters most and embrace AI/tech to drive agility



Performance: growth drivers

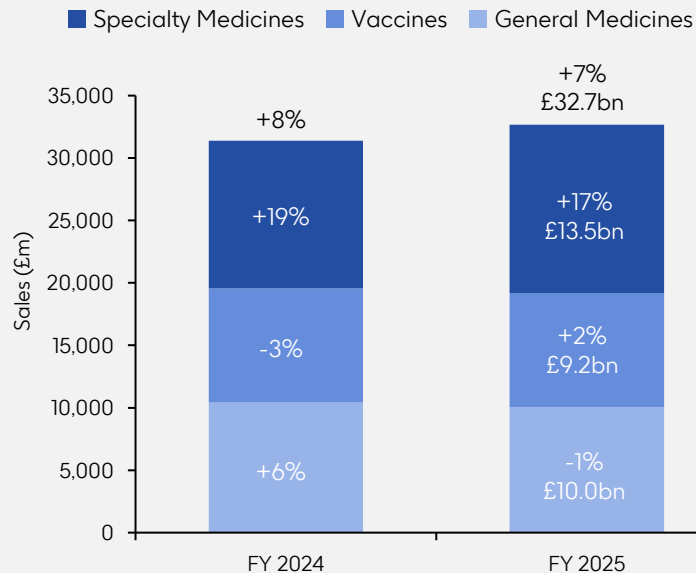
Nina Mojas, President, Global Product Strategy

Deborah Waterhouse, CEO, ViiV Healthcare and President, Global Health

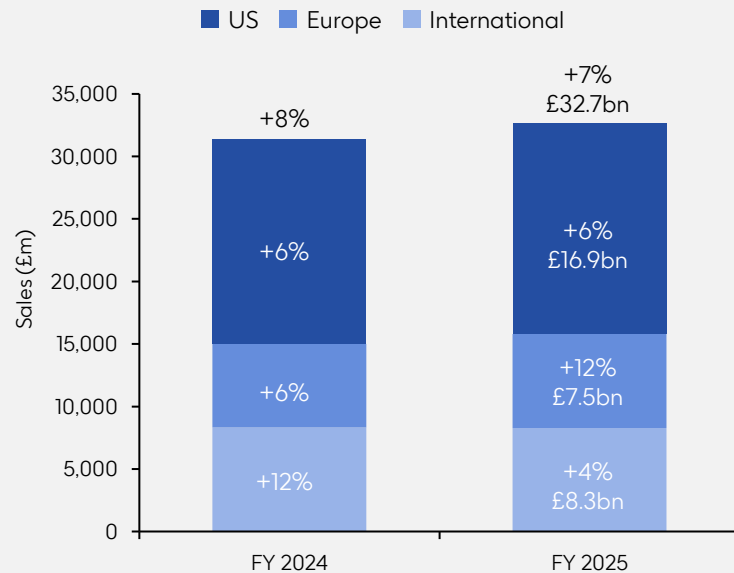
Full year growth driven by Specialty momentum

Growth across all regions

Sales contribution by product area



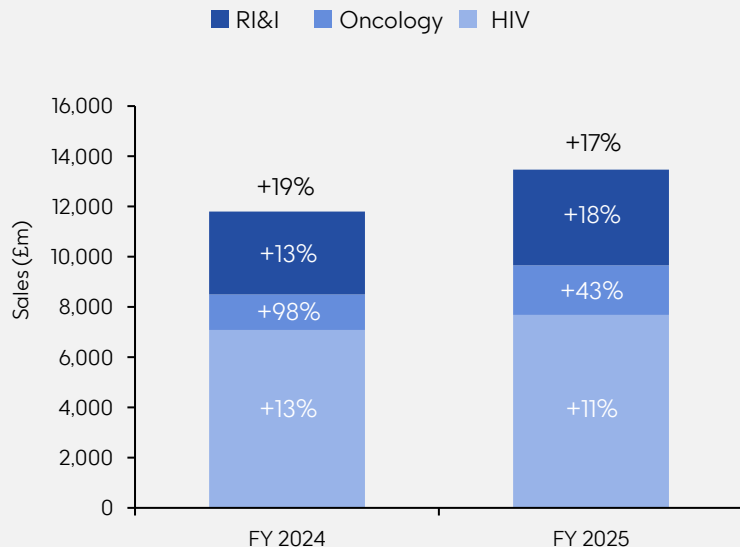
Sales contribution by region



Specialty Medicines

Continued momentum across all therapy areas

Sales contribution by therapy area



Respiratory, Immunology and Inflammation (RI&I) £3,810m

- **Benlysta** £1,773m up 22%, preferred treatment option by all major global guidelines; 82% market share of US biologic naïve patients
- **Nucala** £2,008m up 15%, 10th year of double-digit growth driven by strong COPD¹ launch and halo effect in US

Oncology £1,977m

- **Jemperli** £861m up 89%; differentiated profile as the only IO² regimen plus chemotherapy for 1L EC³ with additional 16 months of overall survival benefit vs chemotherapy alone in allcomers
- **Ojjaara** £554m up 60% driven by US 1L and 2L and continued uptake across EU. Now included in NCCN category 1 for patients with anaemia
- **Blenrep** £17m now approved in 15 markets

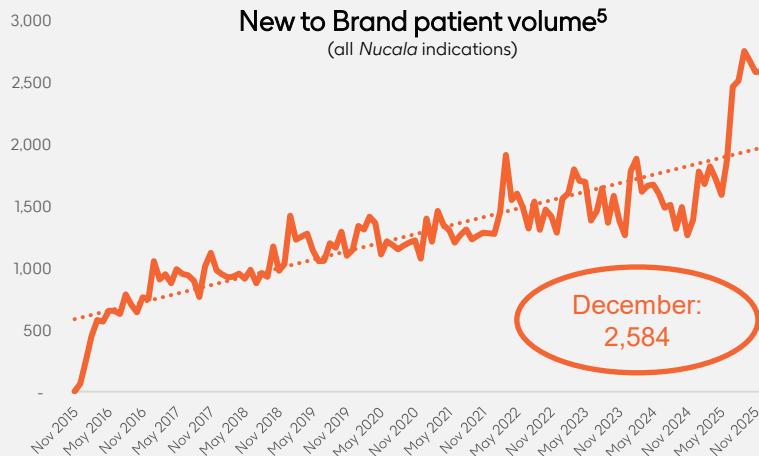
HIV £7,687m up 11% driven by long-acting injectables and *Dovato*

2026 guidance: grow low double digits %

Strong *Nucala* COPD delivery ahead of key launches in 2026

Nucala for COPD¹

- Wide spectrum label with severe exacerbation reduction^{2,3}
- Halo effect on all indications
- GOLD⁴ 2026 signals a shift toward earlier use of biologics in COPD, with *Nucala* included as new treatment option



severe asthma

- Approved in US, UK and Japan. Regulatory review ongoing for EU and China, approvals expected this year
- Only ~27% eligible patients on biologic, ~65% discontinue within 12 months⁶
- ~97% of patients would prefer or likely switch to 6 month dosing⁷
- 72% reduction in exacerbations leading to hospitalisations or emergency department visits⁸

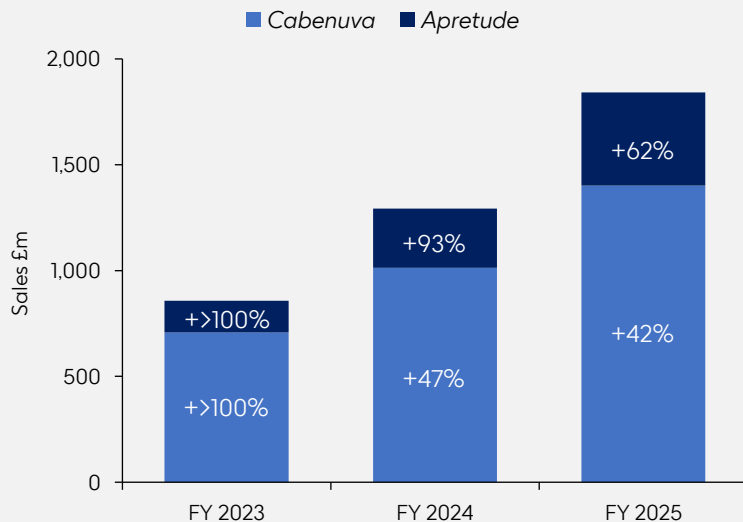


multiple myeloma

- Only accessible anti-BCMA⁹; 70% of patients in community setting¹⁰
- UK: fast progress, applying lessons to US with focus on eye-care networks
- US: Positive feedback on REMS with 18,000 US eye care professionals engaged

HIV: strong, competitive 2025 performance accelerates transition to long-acting portfolio

Continued momentum across LAI¹ portfolio



HIV £7,687m up 11% driven by patient demand

- **Dovato** £2,678m up 22%
- **Cabenuva** £1,402m up 42%
- **Apretude** £439m up 62%

Competitive execution drives market transition to long-acting

- >75% HIV growth driven by LAI portfolio - represents ~1/3 US sales
- >75% **Cabenuva** product switches in US from competitors²
- HIV portfolio #1 for switch in the US²

INSTIs + novel assets define next wave of HIV breakthroughs

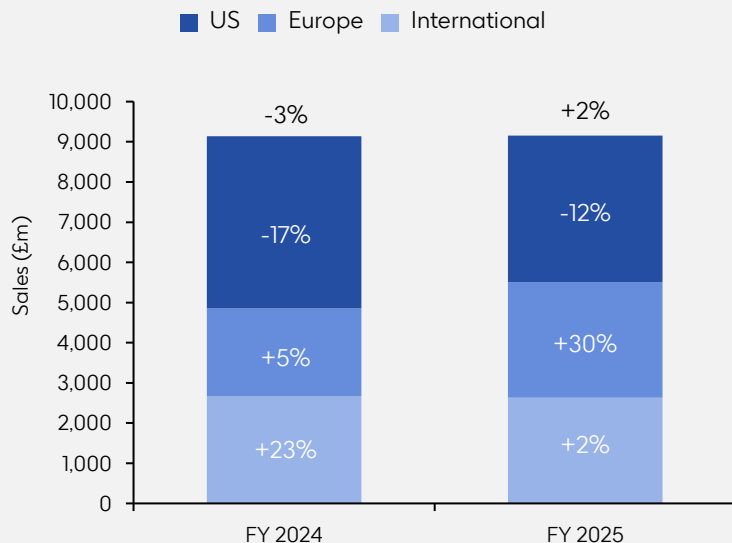
- Gold standard, INSTI³-led pipeline grounded in patient insight
- VH184 – potential 3rd Gen INSTI; IP through at least 2040
- Meet the management in June

2026 guidance: grow mid single to high single digits %

Vaccines

Europe and International demand driving growth

Sales contribution by region



Shingles (*Shingrix*) £3,558m up 8%

- EU sales up 42% due to strong demand
- International sales up 13% through expanded public funding in Japan
- 44% cumulative IZ¹ rate in US, now expect IZ penetration rate of 2-4% per year.

Meningitis £1,583m up 12%

- *Bexsero* £1,150m up 16% driven by continued strong demand across EU and International
- *Penmenvay* £8m now launched in the US with wholesaler and CDC² stocking

RSV³ (*Arexvy*) £593m up 2%

- Global expansion underway with approval in 69 markets, launched in 40

Flu vaccines £303m down 24%

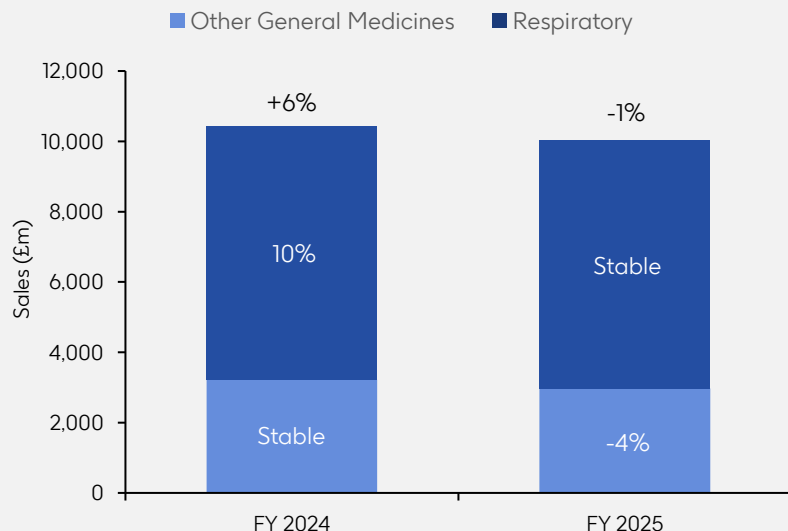
Established vaccines £3,120m down 5%

2026 guidance: decline low single digit to stable %

General Medicines

Trelegy double digit growth offset by other respiratory and General Medicines

Sales contribution by disease area



Respiratory £7,068m

Trelegy £2,986m +13%

- SITT¹ market leader and top selling brand in asthma and COPD² globally³

Other General Medicines £2,968m

- **Blujepa** approved for uUTIs⁴ in US and UK,
 - Differentiated by efficacy in antibiotic resistant pathogens; targeting patients at risk of treatment failure
- **Tebipenem** in complicated UTIs⁵, PDUFA 18 June 2026
 - Infections often caused by multidrug-resistant pathogens and carry serious risks including organ failure, sepsis, and death

2026 guidance: decline low single digit to stable %



Pipeline progress

Tony Wood, Chief Scientific Officer

Accelerating late-stage pipeline and development of early-stage assets

Pipeline progress

2025

5 FDA approvals:

<i>Penmenvy</i>	Meningococcal disease
<i>Blujepa</i>	uUTIs ¹
<i>Nucala</i>	COPD ²
<i>Blenrep</i>	Multiple myeloma
<i>Exdensur</i>	Severe asthma

7 Phase III trial starts across:

<i>Exdensur</i>	COPD
<i>efimosfermin</i>	MASH ³
<i>velzatinib</i>	2L GIST ⁴
<i>ris-rez (B7-H3)</i> ⁵	2L/3L ES-SCLC ⁶

2026

<i>bepirovirsen</i>	Positive phase III readout for CHB ⁷
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Recent business development⁸

4 acquisitions

- Including assets for RI&I, Oncology

10 partnerships/licensing agreements

- Including Hengrui (RI&I, Oncology), Empirico (COPD), CAMP4 Therapeutics (RNA discovery platform) and Noetik (AI Foundation Models in Oncology)

>50 academic collaborations

- Including University of Oxford Experimental Medicine Collaboration

Priorities

- Deliver pipeline value
- Shorten development timelines
- Access world-leading innovation through BD

RI&I: Leading in Respiratory with a unique COPD¹ pipeline, including ultra long-acting assets

Late Stage

Exdensur (depemokimab)

First ULA² biologic for respiratory diseases³

- ENDURA-1/2, VIGILANT in COPD **recruiting**
- OCEAN for EGPA⁴ **data H2'26**

camlipixant: BIC⁵ potential for refractory chronic cough

~10 million patients diagnosed globally. No approved medicines for RCC⁶ in the US.

- CALM-1/2 **data expected mid-2026**

Early Stage

Options to address disease heterogeneity

- Phase II GSK '283 (ULA TSLP⁷) in asthma
 - **data H2'26**
- Phase I GSK '701 (PDE3/4) in COPD
- Phase I GSK '821 (EMP-012⁸) in COPD

RI&I: Expanding to fibro-inflammation for lung, liver and kidney disease

Late Stage

Efimosfermin: LA Q1M BIC¹ potential in MASH²

- ZENITH-1/2 in F2/F3 MASH **recruiting**
- NEBULA-1/2 in F4 MASH **planned for H2' 26**

Early Stage

GSK '990 in ALD³

- Phase II STARLIGHT study **recruiting**

Metabolic dysfunction-associated steatohepatitis

≤300 million

Adults affected by MASH globally^{4,5}

#2

Cause of liver transplant in the US⁶

Alcohol-related liver disease

~26 million

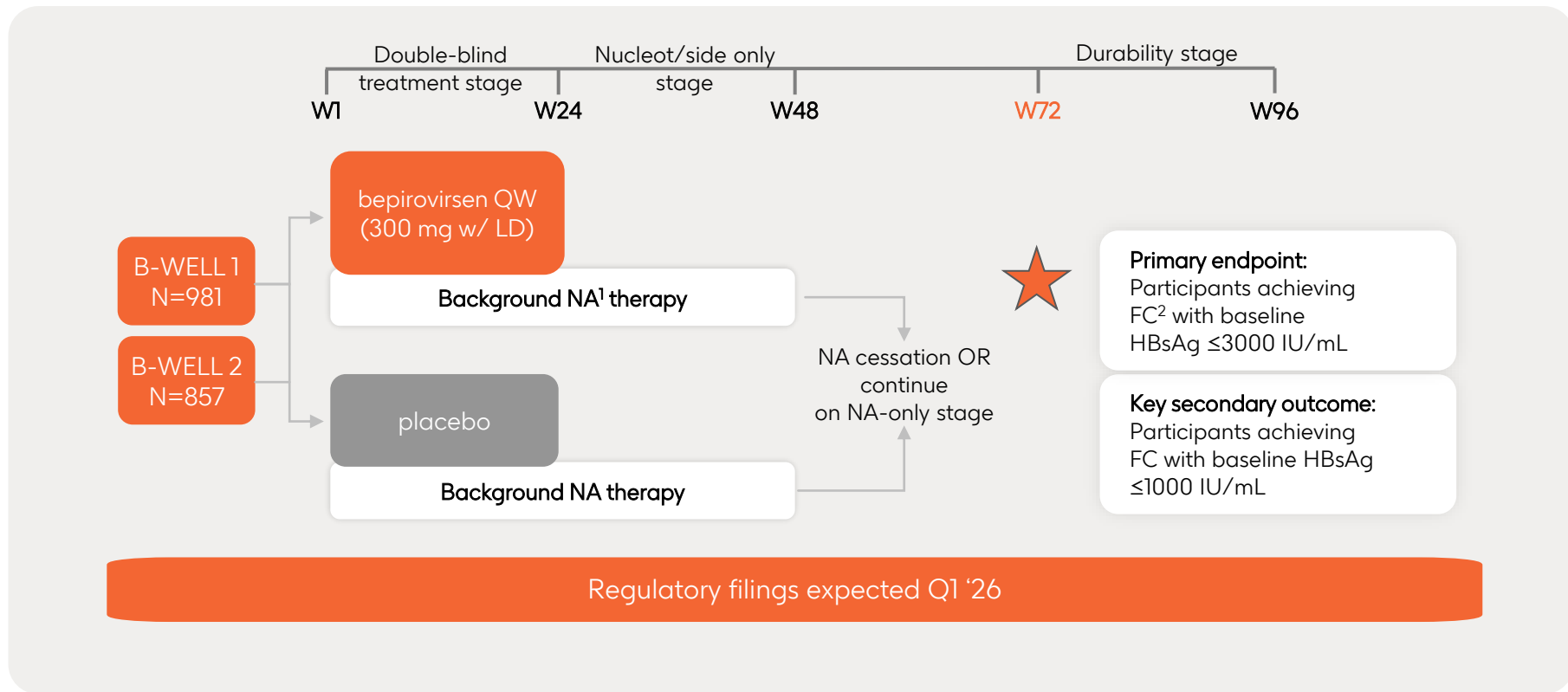
Cases of advanced ALD globally⁷

#1

Cause of liver transplant in the US⁶

Bepirovirsen: functional cure for patients with chronic hepatitis B

B-WELL 1 and 2 showed clinically meaningful functional cure rates for bepirovirsen patients



Oncology – portfolio momentum with further development in haematological cancers and advances into solid tumours

Approvals and LCI¹ for late-stage portfolio

Blenrep: first anti-BCMA ADC² for multiple myeloma accessible in community setting

- DREAMM-7: 2L MM³ OS⁴ data expected 2028
- DREAMM-10: 1L MM recruiting

Ojjaara: expansion into myelodysplastic syndrome

- MDS⁵ Phase II recruiting

Jemperli

- AZUR-1: rectal cancer, data H2 '26
- AZUR-2: colon cancer data H2 '28
- JADE: HNSCC⁶ data H2 '28

Novel modalities progressing to PhIII

velzatinib: (GSK '981) KIT inhibitor for GIST⁷

- StrateGIST-3: 2L GIST recruiting
- StrateGIST Frontline: 1L GIST H2 '26 start

risvutatug rezetecan: (GSK'227) B7-H3 ADC⁸ solid tumours

- EMBOLD SCLC-301⁹: phase III recruiting
- Signal generating studies including Lung, CRC¹⁰, HNSCC, GU¹¹ ongoing

nocertatug rezetecan: (GSK '584) B7-H4 ADC

- BEHOLD Phase III programmes; endometrial and ovarian cancer planned
- Phase II data to be presented in 2026

Agreement to acquire RAPT Therapeutics¹

Ozureprubart: potentially best-in-class, long-acting anti-IgE in phase IIb for food allergy

Ozureprubart has potential for:

- A differentiated, simplified and less frequent dosing regimen in patients eligible for currently-approved anti-IgE
- Broadening of the patient population to include the ~25% of patients ineligible for existing anti-IgE therapy

Phase III start planned for 2027

>17 million

People in the US diagnosed with food allergies^{2,3}

>1.3 million

People in the US suffering severe reactions⁴

>3 million

US patient visits each year to hospital/emergency care⁵

~\$33 billion

Cost of food allergies to US families in 2024⁵

Developing pipeline of best/first-in-class medicines and vaccines to address medical need and deliver growth

Total pipeline assets

58

Assets in phase III

17

5 FDA approvals in 2025

*Exdensur*¹, *Nucala* COPD², *Blenrep*³,
*Blujepa*⁴ and *Penmenvy*⁵

7 pivotal starts in 2025

*efimosfermin*⁶, *ris-rez*⁷, *velzatinib* for GIST⁸
and *Exdensur* for COPD

5 pivotal readouts in 2026

bepirovirsen for chronic hepatitis B (positive),
camlipixant in RCC⁹, *Jemperli* for rectal cancer,
Q4M for HIV PrEP¹⁰ and *Exdensur* EGPA¹¹

10 pivotal starts in 2026

including *mo-rez* in EC¹² and OC¹³ and
Q4M for HIV treatment



FY 2025 financial performance and 2026 guidance

Julie Brown, Chief Financial Officer

Strong performance and operational leverage delivered in FY 2025

<u>Core results</u>	FY 2024 £m	FY 2025 £m	AER %	CER %
Sales	31,376	32,667	4	7
Cost of sales	(7,870)	(8,206)	4	5
Gross profit	23,506	24,461	4	7
Gross profit margin	74.9%	74.9%	0bps	+40bps
SG&A	(8,974)	(8,989)	0	3
Research and development	(6,023)	(6,568)	9	11
Royalties	639	879	38	38
Operating profit	9,148	9,783	7	11
Operating profit margin	29.2%	29.9%	+70bps	+110bps
Earnings per share	159.3p	172.0	8	12

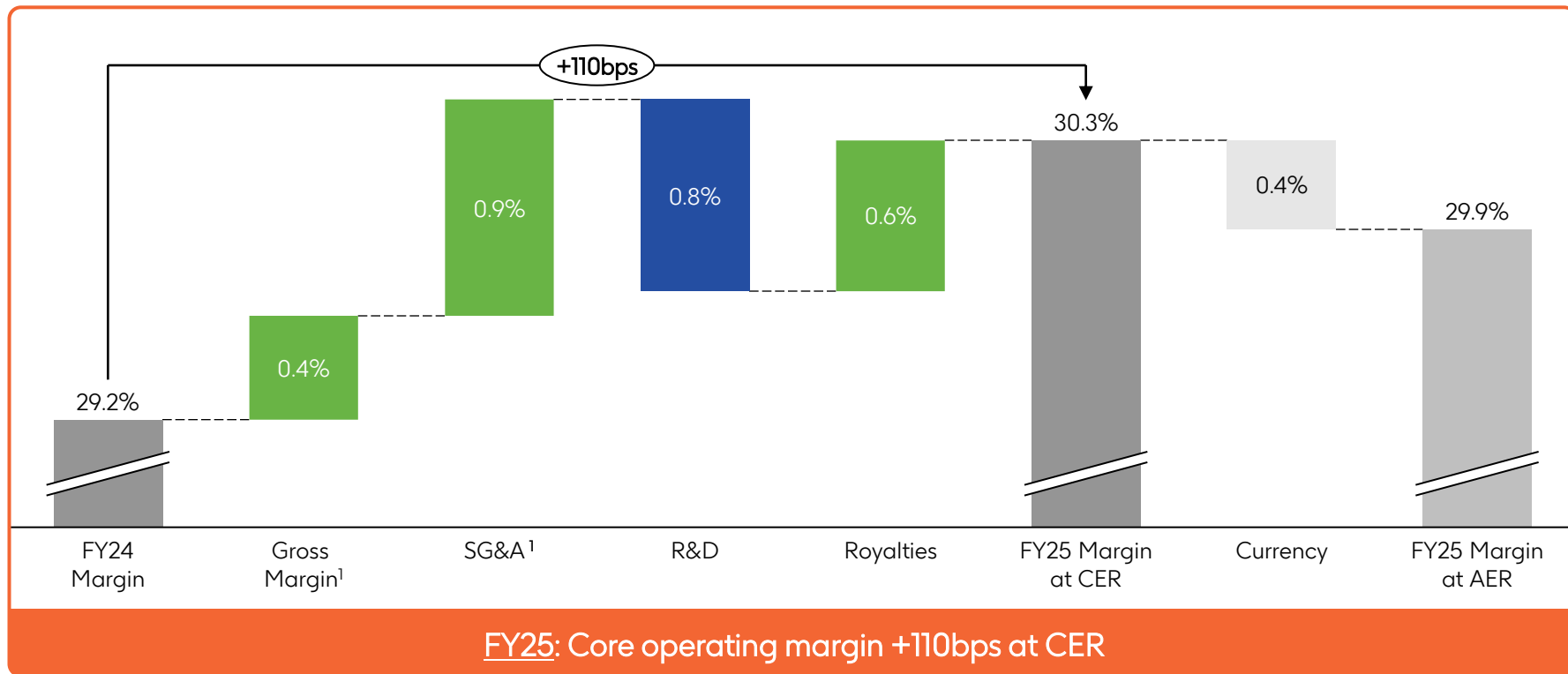
Sales +7% & Operating Profit +11%

- Operating Margin +110bps:
 - SG&A +3% driven by product launch investment
 - R&D +11% reflected acceleration of Specialty pipeline investments
 - Royalties benefitted from RSV IP settlement and Kesimpta¹ performance
- EPS growth +12% supported by the share buyback
- Tax rate of 17.1%, broadly in line with 2024

<u>Total results</u>	FY 2024 £m	FY 2025 £m	AER %	CER %
Total operating profit	4,021	7,932	97%	>100%
Total operating profit margin	12.8%	24.3%	+11.5%	+11.9%
Total earnings per share	63.2p	141.1p	>100%	>100%

FY 2025 core operating margin

Productivity gains supporting accelerated R&D investment and margin improvement



Strong cash performance, cash generated from operations £8.9bn

Free cash flow up £1.2bn year on year

	FY 2024	FY 2025
Core operating profit	9,148	9,783
Decrease/(Increase) in working capital	(175)	(622)
Contingent consideration paid ³	(1,235)	(1,330)
Other CGFO	123	1,112
Cash generated from operations (CGFO)	7,861	8,943
Taxation paid	(1,307)	(1,202)
Net tangible capex ⁴	(1,334)	(1,324)
Net intangible capex ⁴	(1,452)	(1,522)
Other ⁵	(905)	(866)
Free cash flow (FCF)	2,863	4,029
Zantac settlement	(672)	(1,195)
CGFO excl. Zantac settlement	8,533	10,138
FCF excl. Zantac settlement	3,535	5,224

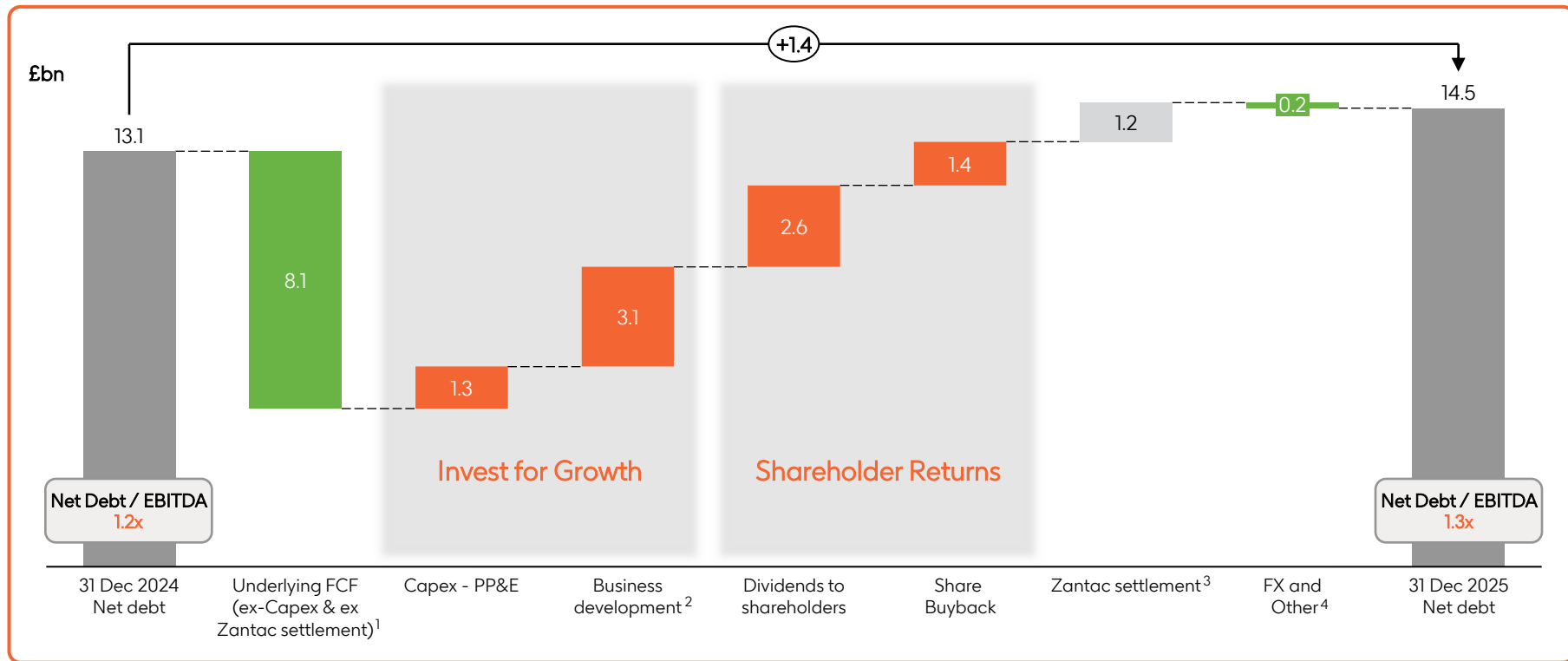
CGFO¹ £8.9bn; £10.1bn ex Zantac, up £1.6bn YoY²

- Increased operating profit
- Working capital increase driven by higher trade receivables
- Other CGFO increase driven by:
 - +£0.7bn YoY favourable returns & rebates comparison, due to the implementation of AMP Cap changes in 2024
 - CureVac settlement +£0.3bn

FCF £4.0bn; £5.2bn ex Zantac, up £1.7bn YoY

- Driven by higher CGFO and lower tax payments

Capital deployment prioritises business growth and shareholder returns



2026 Guidance at CER

Sales¹

3-5%

Core operating profit¹

7-9%

Core earnings per share¹

7-9%

Dividend

70p

Product group sales growth guidance¹

Specialty Medicines: grow low double digits %

HIV: grow mid single to high single digits %

Vaccines: decline low single digit to stable %

General Medicines: decline low single digit to stable %

P&L modelling considerations¹

Gross margin: benefit from product mix & efficiencies

SG&A: to grow low single digit %

R&D: to grow ahead of sales

Royalties: £800m to £850m

Interest: £600 to £650m

Tax Rate: ~17.5%

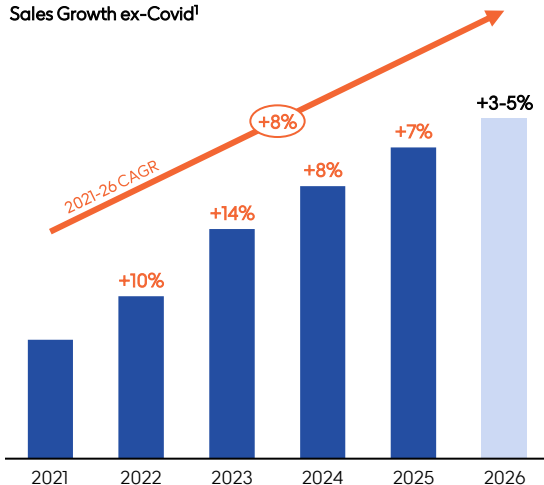
Phasing: operating profit growth to be significantly H2 weighted

Step change in performance delivered 2021-2026

Strong foundations set for next chapter of growth

On track to deliver >7% sales growth

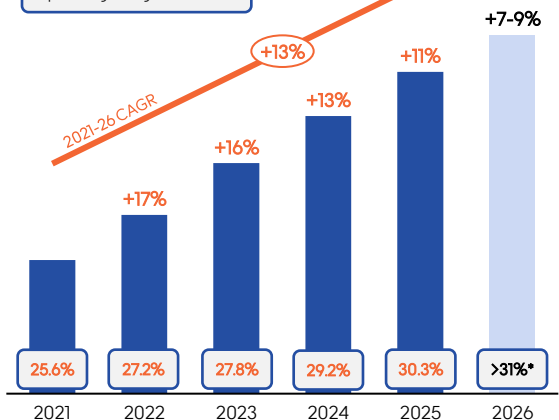
Sales Growth ex-Covid¹



On track to deliver >11% OP growth

Operating Profit Growth ex-Covid¹

Operating Margin % at CER¹



Operating Margin Accretion

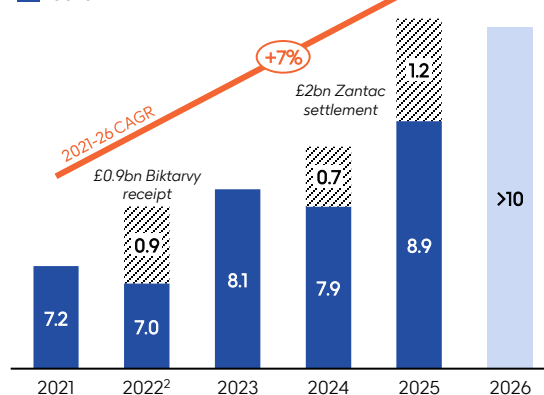
*2025 avg exch. rates

On track to deliver >£10bn CGFO in '26

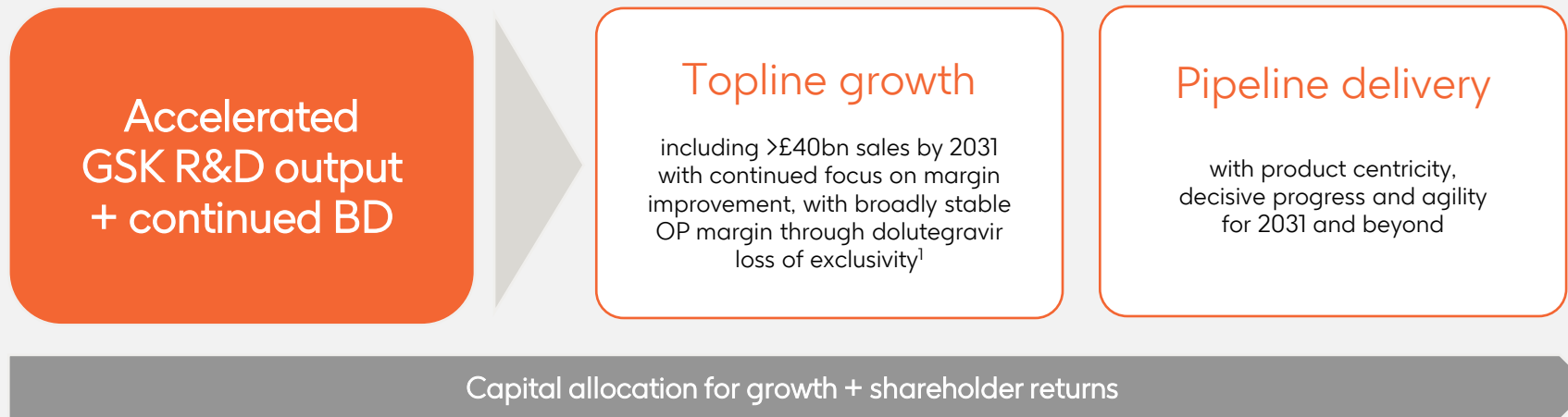
Cash generated from operations (£bn)

Non-recurring item

CGFO



▶ Evolving GSK to create value for shareholders



Summary

Creating value for patients and shareholders

- Strong 2025 performance
- 2026 guidance: sales growth 3-5% and core operating profit and core EPS growth 7-9%
- Evolving GSK for long-term success with focus on growth, margins, operational execution and pipeline acceleration

Q&A



Luke Miels
Chief Executive
Officer



Julie Brown
Chief Financial
Officer



Tony Wood
Chief Scientific
Officer



Deborah
Waterhouse
CEO, ViiV
Healthcare



Nina Mojas
President, Global
Product Strategy



David Redfern
President,
Corporate
Development

IR Roadmap 2025

		H1 2025	H2 2025
<div>Execution (US launches)</div> <div>Pipeline</div> <div>Capital Allocation</div>	<div>Regulatory Decisions</div> <div>Phase III readouts</div>	<ul style="list-style-type: none"> • Nucala COPD¹ ✓ 	<ul style="list-style-type: none"> • Blenrep 2L+ Multiple myeloma 3L ✓ • Blujepa uUTI² ✓ • Penmenvy 1st gen ✓
		<ul style="list-style-type: none"> • Blenrep 2L+ Multiple myeloma (JP) ✓ • Blujepa uUTI² (US) ✓ • Jemperli 1L Endometrial cancer (EU) ✓ • Nucala COPD¹ (US) ✓ • Nucala CRSwNP³ (CN) ✓ • Penmenvy 1st gen (US) ✓ • Shingrix liquid formulation (US) ✓ 	<ul style="list-style-type: none"> • Blenrep 2L+ Multiple myeloma (EU) ✓ • Blenrep 2L+ Multiple myeloma (US) 3L ✓ • Blujepa GC⁷ (US) ✓ • Exdensur SA⁸ (US) ✓ • Exdensur CRSwNP³ (US) ✗ • Shingrix adults 18+ YOA⁹ AIR¹⁰ (CN) ✓ • Shingrix liquid formulation (EU) ✓
		<ul style="list-style-type: none"> • cobolimab COSTAR 2L, NSCLC⁴ ✗ • Exdensur AGILE, severe asthma ✓ • tebipenem PIVOT-PO, cUTI⁵ ✓ • Zejula ZEAL, 1L maintenance NSCLC⁴ ✗ 	<ul style="list-style-type: none"> • Bexsero, meningitis B, infants ✓ • camlipixant CALM-1¹¹, RCC¹² ✓ • Exdensur NIMBLE, severe asthma ✓ • latozinemab: INFRONT-3¹³, FTD-GRN¹⁴ ✗ • Ventolin low carbon metered dose inhaler, asthma ✓
		<ul style="list-style-type: none"> • Full-year 2024 dividend upgraded ✓ • £2bn share buyback announced ✓ • Dividend expectation 2025 ✓ • Completion of IDRx (GIST⁶) acquisition ✓ 	<ul style="list-style-type: none"> • Completion of efimosfermin acquisition ✓ • Completion of Hengrui licensing deal ✓

IR Roadmap 2026 to 2027

	H1 2026	H2 2026**	2027**
Execution (US launches)	<ul style="list-style-type: none"> <i>Exdensus</i> SA¹ ✓ 	<ul style="list-style-type: none"> <i>tebipenem</i> cUTI⁴ 	<ul style="list-style-type: none"> <i>bepirovirsen</i> chronic HBV⁶
Pipeline	<div>Regulatory Decisions</div> <ul style="list-style-type: none"> <i>Blenrep</i>: 2L+ Multiple myeloma (CN) <i>Exdensus</i> SA¹, CRSwNP² (EU,CN) <i>Exdensus</i> SA¹, CRSwNP² (JP) ✓ <i>Nucala</i> COPD³ (CN) ✓ <i>Nucala</i> COPD³ (EU) <i>tebipenem</i> cUTI⁴ (US) <div>Phase III readouts</div> <ul style="list-style-type: none"> Arexvy 60+ YOA⁵ (CN) ✓ <i>bepirovirsen</i> B-WELL-1/2, chronic HBV⁶ ✓ <div>Phase III starts</div> <ul style="list-style-type: none"> <i>cabotegravir + rilpivirine</i> CUATRO, Q4M Treatment, HIV <i>mocertatug rezetecan</i> BEHOLD-OC01, 2L+ PROC⁷ <i>mocertatug rezetecan</i> BEHOLD-EC01, 2L+ EC⁸ 	<ul style="list-style-type: none"> <i>bepirovirsen</i> chronic HBV⁶ (US,JP) <ul style="list-style-type: none"> <i>cabotegravir</i> EXTEND4M, Q4M PrEP⁹, HIV* ✓ <i>camlipixant</i> CALM-1/2, RCC¹⁰ ✓ <i>Exdensus</i> OCEAN, EGPA¹¹ <i>Jemperli</i> AZUR-1, rectal cancer* <ul style="list-style-type: none"> <i>efimosfermin alfa</i> NEBULA-1/2, F4 MASH¹² <i>mocertatug rezetecan</i> 3 BEHOLD studies in gynecologic cancers <i>rivutatug rezetecan</i> EMBOLD study, genitourinary cancer <i>velzatinib</i> StrateGIST FrontLine, 1L GIST¹³ 	<ul style="list-style-type: none"> Arexvy 60+ YOA⁵ (CN) <i>bepirovirsen</i> chronic HBV⁶ (EU, CN) <i>cabotegravir</i> Q4M PrEP⁹, HIV (US) <i>camlipixant</i> RCC¹⁰ (US, EU, JP) <i>Exdensus</i> EGPA¹¹ (US) <i>Jemperli</i> rectal cancer (US, EU, JP) <i>Ventolin</i> low carbon metered dose inhaler (EU) <ul style="list-style-type: none"> <i>cabotegravir + rilpivirine</i> CUATRO, Q4M Treatment, HIV <p>Up to 10 phase III starts planned through 2027</p>
Capital Allocation	<ul style="list-style-type: none"> Full-year 2025 dividend declaration ✓ Announced acquisition of RAPT Therapeutics ✓ Dividend expectation 2026 ✓ Share buyback completion 		<ul style="list-style-type: none"> Full-year 2026 dividend declaration Dividend expectation 2027

2025 Total to core operating profit reconciliation

	2024	2025	Key commentary on CER basis
	Operating profit (£m)	Operating profit (£m)	
Total results	4,021	7,932	
Intangible amortisation	1,002	808	Prior year impacted by additional amortisation for <i>Zejula</i> and <i>Jemperli</i>
Intangible impairment	314	880	£471m belrestotug (anti-TIGIT mAb) development programme termination (Q2 2025)
Major restructuring	353	109	£1.2bn benefits delivered to date ¹
Transaction-related	1,881	507	ViiV Shionogi CCL ² remeasurement
Divestments, significant legal and other	1,577	(453)	Prior year includes £1.8bn Zantac charge Current year includes £0.4bn CureVac settlement
Core results	9,148	9,783	

Improved core earnings per share with +12% growth at CER

	2024 £m	2025 £m	Key commentary on CER basis
Core operating profit (OP)	9,148	9,783	
Net finance expense	(532)	(508)	Operating profit growth and free cash inflows
Share of associates	(3)	(10)	
Tax	(1,462)	(1,584)	
Tax rate	17.0%	17.1%	
Non-controlling interests	(654)	(712)	Higher core profit allocations from ViiV
Core Profit attributable to shareholders	6,497	6,969	
Core earnings per share (EPS)	159.3p	172.0p	
Total EPS	63.2p	141.1p	2024 Total EPS reflects the £1.8bn Zantac charge
Weighted average number of shares (millions)	4,077	4,051	£1.4bn of share buyback completed to date

Quarterly summary of core results

	2024					2025				
	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3	Q4	FY
Sales (£m)	7,363	7,884	8,012	8,117	31,376	7,516	7,986	8,547	8,618	32,667
Operating profit (£m)	2,443	2,513	2,761	1,431	9,148	2,533	2,631	2,985	1,634	9,783
Operating margin	33.2%	31.9%	34.5%	17.6%	29.2%	33.7%	32.9%	34.9%	19.0%	29.9%
Earnings per share (p)	43.1	43.4	49.7	23.2	159.3	44.9	46.5	55.0p	25.5p	172.0p

Currency

2025 currency sales exposure¹

US \$	52%
Euro €	19%
Japanese ¥	4%
Other ²	25%

2026 core operating profit

US \$: 10 cents movement in the average exchange rate for full year impacts core operating profit by approx. +/- 8%

Euro €: 10 cents movement in the average exchange rate for full year impacts core operating profit by approx. +/- 0.5%

Japanese ¥: 10 Yen movement in the average exchange rate for full year impacts core operating profit by approx. +/- 1%

Canadian Dollar \$CAD: 10 cents movement in the average exchange rate for full year impacts core operating profit by approx. +/- 0.5%

Currency sensitivity

If exchange rates were to hold at the closing rates on 28th January 2026 (\$1.38/£1, €1.15/£1 and Yen 210/£1) for the rest of 2026, the estimated impact on 2026 sterling turnover growth for GSK would be -3% and if exchanges gains or losses were recognised at the same level as in 2025, the estimated impact on 2026 Sterling Core Operating Profit growth would be -6%.

Historical average exchange rates quarterly

	2024				
	Q1	Q2	Q3	Q4	FY 24
US \$	1.27	1.26	1.31	1.27	1.28
Euro €	1.16	1.17	1.19	1.20	1.18
Japanese ¥	187	198	192	195	193

Historical period end exchange rates

US \$	1.26	1.27	1.34	1.25	
Euro €	1.17	1.18	1.20	1.20	
Japanese ¥	191	203	191	197	

2025

Q1	Q2	Q3	Q4	FY 25
1.26	1.34	1.33	1.33	1.31
1.20	1.18	1.16	1.14	1.17
193	194	198	206	198
1.29	1.37	1.34	1.35	
1.20	1.17	1.14	1.15	
193	198	199	211	

2026 full year outlook considerations to support modelling

	2026 Guidance	2026 assumptions
Turnover	+3-5%	
- Specialty	+LDD	
- HIV	+MSD-HSD	
- Vaccines	-LSD to stable	
- Gen Meds	-LSD to stable	
Core OP	+7-9%	Gross margin: benefit from product mix and efficiencies SG&A: grow LSD R&D: grow ahead of sales Royalties: £800-850m
- Core OP margin	>31%	
Core EPS	+7-9%	Interest charge: £600-650m Core tax rate: ~17.5% NCI: ViiV is the main ongoing NCI Share buyback included in EPS guidance
Dividend	70p	

2021 – 2026 BIU (2021)	2021 – 2026 BIU (2024)	2021 – 2026 BIU (2025)	Implied 2021-26 (based on mid-point of FY 2026 guidance)
>5% CAGR	>7% CAGR	>7% CAGR	8% CAGR
DD CAGR	DD CAGR	Low to mid teens	15%
MSD CAGR	6-8%	HSD	11%
HSD CAGR	LDD CAGR	MSD to HSD	7%
Broadly Stable	Broadly Stable	LSD	2%
>10% CAGR	>11% CAGR	>11% CAGR	13% CAGR
>30%	>31%	>31%	>31%

Upcoming pipeline catalysts: 2026 and 2027

H1 2026

Regulatory decision	■ <i>Exdusur</i> : asthma	EU, CN
	■ <i>Exdusur</i> : CRSwNP ¹	EU, CN
	■ lincixibat: cholestatic pruritus in PBC ²	US
	■ <i>Nucala</i> : COPD ³	EU
	■ <i>Blenrep</i> : DREAMM-7, 2L+ MM ⁴	CN
	■ <i>Arexvy</i> : 18-49 YoA ⁵ AIR ⁶	US, JP
	■ tebipenem pivoxil: complicated UTI ⁷	US

H2 2026

■ lincixibat: cholestatic pruritus in PBC ²	EU
■ <i>Arexvy</i> : 18+ YoA ⁵ IC ⁸	US, EU, JP
■ bepirovirsen: chronic HBV ⁹ infection	US, JP
■ <i>Bexsero</i> : Men B (infants)	US

2027

■ camlipixant RCC ¹⁰	US, EU, JP
■ <i>Exdusur</i> : EGPA ¹¹	US
■ lincixibat: cholestatic pruritus in PBC ²	CN, JP
■ <i>Ventolin</i> (low carbon MDI ¹²): asthma	EU
■ <i>Blenrep</i> : DREAMM-8, 2L+ MM ⁴	CN
■ <i>Jemperli</i> ¹³ : rectal cancer ¹⁴	US, EU, JP
■ cabotegravir Q4M PrEP ¹⁵ , HIV	US
■ <i>Arexvy</i> : 60+ YoA ⁵	CN
■ bepirovirsen: chronic HBV ⁹ infection	EU, CN

Regulatory submission acceptance

■ lincixibat: cholestatic pruritus in PBC ²	CN, JP
■ <i>Arexvy</i> : Older adults 60+ YoA ⁵ (China)	CN
■ bepirovirsen: chronic HBV ⁹ infection	US, EU, CN, JP
■ <i>Bexsero</i> : Men B (infants)	US

■ camlipixant: RCC ¹⁰	US, EU, JP
■ <i>Ventolin</i> (low carbon MDI ¹²): asthma	EU
■ <i>Blenrep</i> : DREAMM-8, 2L+ MM ⁴	CN
■ cabotegravir: Q4M PrEP ¹⁵ , HIV prevention	US

■ <i>Exdusur</i> : OCEAN, EGPA ¹¹	US, EU, CN, JP
■ <i>Jemperli</i> ¹³ : AZUR-1, rectal cancer ¹⁴	US, EU, CN, JP
■ <i>Blujepa</i> : uncomplicated UTI ⁷	EU
■ <i>Blujepa</i> : GC ¹⁶	EU

Late-stage Phase III readouts



■ camlipixant: CALM-1/2, RCC ¹⁰	
■ <i>Exdusur</i> : OCEAN, EGPA ¹¹	
■ <i>Jemperli</i> ¹³ : AZUR-1, rectal cancer ^{14, 17}	
■ cabotegravir: EXTEND4M, Q4M PrEP ¹⁵ , HIV prevention ¹⁷	

■ cabotegravir + rilpivirine: CUATRO, Q4M Treatment, HIV	
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Changes since Q3 2025

Changes on pipeline

Progressed to Phase III

-  efimosfermin: FGF21 analog, MASH¹
-  velzatinib: KIT inhibitor, Gastrointestinal stromal tumours


New to Phase I

-  GSK6759821: siRNA, COPD²
-  GSK5460025: Nucleotide excision repair targeting agent, Solid tumours





Removed from Phase III

-  Iatuzinemab: Anti-sortilin antibody, Frontotemporal dementia

Removed from Phase II








-  GSK5101955: MAPS Pneumococcal 24 valent paed, Paediatric pneumococcal disease

Removed from Phase I

-  GSK3888130: Anti-IL7 antibody, Autoimmune disease
-  GSK5462688: RNA-editing oligonucleotide, Alpha-1 antitrypsin deficiency
-  GSK4418959: Werner helicase inhibitor, dMMR/MSI-H solid tumours
-  GSK4524101: DNA polymerase theta inhibitor, Cancer

Achieved pipeline catalysts



Regulatory decisions

-  *Exdensusur*: severe asthma US
-  *Exdensusur*: severe asthma and CRSwNP³ JP, UK
-  *Nucala*: COPD² CN
-  *Trelegy*: asthma CN
-  *Arexvy*: 18+ YoA⁴ EU
-  *Blujepa*: GC⁵ US
-  *Shingrix* liquid formulation EU





Regulatory submission acceptances

-  *Arexvy*: 18+ YoA⁴ IC⁶ US, EU, JP
-  tebipenem pivoxil: complicated UTI US

Late-stage readouts

-  *Arexvy*: Older adults 60+ YoA⁵ (China) - Positive phase III readout
-  bepirovirsen: B-WELL-1/2, chronic HBV⁷ infection - Positive phase III readout

Other news

-  *Exdensusur*: severe asthma and CRSwNP³ - Positive CHMP opinion (EU)
-  *Nucala*: COPD² - Positive CHMP opinion (EU)
-  risvutaturg rezetecan: ES-SCLC⁸ - Orphan Drug Designation (US, EU)
-  *Jemperli*⁹: AZUR-1, rectal cancer - Commissioner's National Priority Voucher (US)

58 potential new vaccines and medicines in pipeline

Phase III / Registration

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■ <i>Exdensur</i> (depemokimab)	Long-acting anti-IL5 antibody*	Asthma [^] **
■ <i>linerixibat</i> (GSK2330672)	IBAT inhibitor	Cholestatic pruritus in primary biliary cholangitis [^]
■ <i>Nucala</i> (mepolizumab)	Anti-IL5 antibody	COPD ^{1^}
■ <i>camlipixant</i> (GSK5464714)	P2X3 receptor antagonist	Refractory chronic cough
■ <i>efimosfermin alfa</i> (GSK6519754)	FGF21 analog*	MASH ²
■ Low carbon version of MDI ³ , <i>Ventolin</i> (salbutamol)	Beta 2 adrenergic receptor agonist	Asthma
■ <i>Blenrep</i> (belantamab mafodotin)	Anti-BCMA ADC*	Multiple myeloma [^]
■ <i>Jemperli</i> (dostarlimab)	Anti-PD-1 antibody*	dMMR/MSI-H colon cancer**
■ <i>risvutaturg rezetecan</i> (GSK5764227)	ADC targeting B7-H3*	ES-SCLC ⁴ **
■ <i>velzatinib</i> (GSK6042981)	KIT inhibitor*	Gastrointestinal stromal tumours
■ <i>Zejula</i> (niraparib)	PARP inhibitor*	Newly diagnosed glioblastoma multiforme
■ <i>Arexvy</i> (RSV vaccine)	Recombinant protein, adjuvanted*	RSV adults (18-49 YoA ⁵ AIR ⁶) [^] **
■ <i>Blujepa</i> (gepotidacin)	BTI inhibitor*	Uncomplicated UTI ^{7^} **
■ <i>tebipenem pivoxil</i> (GSK3778712)	Antibacterial carbapenem*	Complicated UTI ^{7^}
■ <i>bepirovirsen</i> (GSK3228836)	Antisense oligonucleotide*	Chronic HBV ⁸ infection**
■ <i>Bexsero</i> (MenB vaccine)	Recombinant protein, OMV	Meningitis B (infants US)
■ GSK4178116	Live, attenuated	Varicella new seed

58 potential new vaccines and medicines in pipeline

Phase II

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■ <i>Benlysta</i> (belimumab)	Anti-BLys antibody	Systemic sclerosis associated ILD ^{1,2**}
■ GSK4532990	HSD17B13 RNA interference*	MASH ^{3**}
■ GSK5784283	TSLP monoclonal antibody*	Asthma
■ nivisnebart (GSK4527226)	Anti-sortilin antibody*	Alzheimer's disease
■ <i>Ojjaara/Omjjara</i> (mometinib)	JAK1, JAK2 and ACVR1 inhibitor*	Myelodysplastic syndrome**
■ cabotegravir (GSK1265744)	Integrase inhibitor	HIV
■ VH3810109	Broadly neutralizing antibody*	HIV
■ VH4011499	Capsid protein inhibitor	HIV
■ VH4524184	Integrase inhibitor*	HIV
■ alpipectir (BVL-GSK3729098)	Ethionamide booster*	Tuberculosis
■ ganfeborole (GSK3036656)	Leucyl t-RNA synthetase inhibitor*	Tuberculosis
■ GSK4077164	Bivalent GMMA and TCV*	Invasive non-typhoidal salmonella
■ GSK4382276	mRNA*	Seasonal flu
■ GSK4396687	mRNA*	COVID-19
■ GSK4406371	Live, attenuated	MMRV ⁴ new seed
■ GSK5102188	Recombinant subunit, adjuvanted	UTI ^{5,6}
■ GSK5536522	mRNA*	Flu H5N1 pre-pandemic ⁶
■ GSK5637608	Hepatitis B virus-targeted siRNA*	Chronic HBV ⁷ infection

58 potential new vaccines and medicines in pipeline

Phase I

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GSK3862995	Anti-IL33 antibody	COPD ^{1**}
GSK4347859	Interferon pathway modulator	Systemic lupus erythematosus
GSK4527363	B-cell modulator	Systemic lupus erythematosus
GSK4528287	Anti-IL23-IL18 bispecific antibody*	Inflammatory bowel disease
GSK4771261	Monoclonal antibody against novel kidney target	Autosomal dominant PKD ²
GSK5926371	Anti-CD19-CD20-CD3 trispecific antibody*	Autoimmune disease
GSK6582701	PDE3/4 inhibitor*	COPD ¹
GSK6759821	siRNA*	COPD ¹
belantamab (GSK2857914)	Anti-BCMA antibody	Multiple myeloma
GSK5458514	PSMAxCD3 T cell engaging bispecific antibody*	Prostate cancer ³
GSK5460025	Nucleotide excision repair targeting agent*	Solid tumours ³
mocertatug rezetecan (GSK5733584)	ADC targeting B7-H4*	Gynaecologic malignancies**
XMT-2056 ⁴	STING agonist ADC*	Cancer
(wholly owned by Mersana Therapeutics)		
VH4527079	HIV entry inhibitor	HIV
GSK3772701	<i>P. falciparum</i> whole cell inhibitor*	Malaria
GSK3882347	FimH antagonist*	Uncomplicated UTI ⁵
GSK3923868	PI4K beta inhibitor	Rhinovirus disease
GSK3965193	PAPD5/PAPD7 inhibitor	Chronic HBV ⁶ infection ³
GSK4024484	<i>P. falciparum</i> whole cell inhibitor*	Malaria
GSK4424989	Recombinant/glycoconjugate vaccine*	Group A streptococcal infections
GSK5251738	TLR8 agonist*	Chronic HBV ⁶ infection
GSK5459248	MAPS Pneumococcal 30+ valent adults*	Pneumococcal disease
GSK5475152	mRNA*	Seasonal flu/COVID-19 ³

Executive Committee changes to support evolution

Industry leaders with strategic, functional and operational experience



Lynn Baxter

President, Europe

Responsible for the commercial performance and strategic direction of European markets, overseeing more than 30 countries

Before joining, held senior commercial roles at Roche and Merck & Co., Inc.



Mike Crichton

President, International

Leads commercial growth and operational excellence across all markets outside the US and Europe, including China and Japan.

Before joining, held senior roles at Novartis, AstraZeneca and Roche.



Maya Martinez-Davis

President, US

Leads US business, driving sustainable revenue and profit growth across all therapeutic areas.

Before joining, was President, Biopharma Latin America and Global Head of Oncology Franchise at Merck KGaA, and Regional President, Oncology North America at Pfizer.



Nina Mojas

President, Global Product Strategy

Responsible for global commercial strategy, lifecycle management, and market access for portfolio across all therapeutic areas.

Before joining, held several senior roles at AstraZeneca, including Vice President, Global Medicine Lead and Vice President, Oncology Search and Evaluation, and served as Investor Relations Officer at Roche.



Mondher Mahjoubi

Chief Patient Officer

Leads the development and execution of global medical strategy, ensuring the scientific integrity and clinical value of GSK's medicines and vaccines worldwide.

Before joining, was CEO of Innate Pharma, and held senior leadership roles at AstraZeneca, Genentech, Roche, and Sanofi.

Glossary

ADC	Antibody-drug conjugate
AE	Adverse event
AESI	Adverse event of special interest
AIR	At increased risk
ALD	Alcohol-related liver disease
ART	Antiviral therapy
BCMA	B-cell maturation antigen
BICR	Blinded Independent Central Review
CBR	Clinical benefit rate
cCR	Complete clinical response
CHMP	Committee for Medicinal Products for Human Use
CMV	Cytomegalovirus
CN	China
COPD	Chronic obstructive pulmonary disease
CRR	Complete response rate
CRSwNP	Chronic rhinosinusitis with nasal polyps
CTD	Connective tissue disease
cUTI	Complicated urinary tract infection
DLT	Dose-limiting toxicity
dMMR	Deficient mismatch repair
DoR	Duration of response
EFS	Event-free survival
EGPA	Eosinophilic granulomatosis with polyangiitis
FTD-GRN	Frontotemporal dementia with progranulin gene mutation
GC	Urogenital gonorrhea

GIST	Gastrointestinal stromal tumor
GMMA	Generalised Modules for Membrane Antigens
HBV	Hepatitis B virus
HES	Hypereosinophilic syndrome
IC	Immunocompromised
ILD	Interstitial lung disease
iNTS	Invasive non-typhoidal salmonella
JP	Japan
MAD	Multiple ascending dose
MASH	Metabolic dysfunction-associated steatohepatitis
MDI	Metered dose inhaler
MM	Multiple myeloma
MMRp	Mismatch repair proficient
MMRV	Measles, mumps, rubella and varicella
MRD	Multiple rising dose
MSI-H	Microsatellite instability high
MSS	Microsatellite stability
NASH	Non-alcoholic steatohepatitis
NSCLC	Non-small cell lung cancer
OMV	Outer membrane vesicle
ORR	Overall response rate
OS	Overall survival
PBC	Primary biliary cholangitis
PD	Pharmacodynamics
PFS	Progression-free survival

PFS2	Time to second disease progression or death
PK	Pharmacokinetics
PKD	Polycystic kidney disease
PrEP	Pre-exposure prophylaxis
RCC	Refractory chronic cough
RRMM	Relapsed/refractory multiple myeloma
RSV	Respiratory syncytial virus
SAD	Single ascending dose
SAE	Serious adverse event
SCLC	Small cell lung cancer
siRNA	Small interfering RNA
SLE	Systemic lupus erythematosus
SoC	Standard of care
SSc	Systemic sclerosis associated
TCV	Typhoid conjugate vaccine
TTBR	Time to best response
TTD	Time to treatment discontinuation
TTP	Time to tumour progression
TTR	Time to treatment response
ULA	Ultra long acting
UTI	Urinary tract infection
uUTI	Uncomplicated urinary tract infection
VGPR	Very good partial remission
YoA	Years of age

Assumptions and basis of preparation related to 2026 Guidance, 2021-26 and 2031 Outlooks

In outlining the guidance for 2026, and outlooks for the period 2021-26 and for 2031, the Group has made certain assumptions about the macro-economic environment, the healthcare sector (including regarding existing and possible additional governmental legislative and regulatory reform), the different markets and competitive landscape in which the Group operates and the delivery of revenues and financial benefits from its current portfolio, its development pipeline and restructuring programmes. As previously announced, on 19 December 2025 GSK entered into an agreement with the US Administration to lower the cost of prescription medicines for American patients. The agreement entered into covers both GSK and ViiV Healthcare and, assuming expected implementation, excludes both companies from s232 tariffs for 3 years. Detailed terms of the agreement remain confidential. Our full year guidance is inclusive of the expected impact of the agreement.

2026 Guidance

These planning assumptions as well as operating profit and earnings per share guidance and dividend expectations assume no material interruptions to supply of the Group's products, no material mergers, acquisitions or disposals, no material litigation or investigation costs for the Company (save for those that are already recognised or for which provisions have been made) and no change in the Group's shareholdings in ViiV Healthcare. The assumptions also assume no material changes in the healthcare environment or unexpected significant changes in pricing or trade policies, including tariffs (except as noted above), as a result of government or competitor action. The 2026 guidance factors in all divestments and product exits announced to date.

2021-26 and 2031 Outlooks

The assumptions for GSK's revenue, Core operating profit, Core operating margin and cash flow outlooks, 2031 revenue outlook and margin expectations through dolutegravir loss of exclusivity assume the delivery of revenues and financial benefits from its current and development pipeline portfolio of medicines and vaccines (which have been assessed for this purpose on a risk-adjusted basis, as described further below); regulatory approvals of the pipeline portfolio of medicines and vaccines that underlie these expectations (which have also been assessed for this purpose on a risk-adjusted basis, as described further below); no material interruptions to supply of the Group's products; successful delivery of the ongoing and planned integration and restructuring plans; no material mergers, acquisitions or disposals or other material business development transactions; no material litigation or investigation costs for the Company (save for those that are already recognised or for which provisions have been made); and no change in the Group's shareholdings in ViiV Healthcare. GSK assumes no premature loss of exclusivity for key products over the period.

The assumptions for GSK's revenue, Core operating profit, Core operating margin and cash flow outlooks, 2031 revenue outlook and margin expectations through dolutegravir loss of exclusivity also factor in all divestments and product exits announced to date as well as material costs for investment in new product launches and R&D. Risk adjusted sales includes sales for potential planned launches which are risk-adjusted based on the latest internal estimate of the probability of technical and regulatory success for each asset in development.

Notwithstanding our guidance, outlooks and expectations, there is still uncertainty as to whether our assumptions, guidance, outlooks and expectations will be achieved.

All outlook statements are given on a constant currency basis and use 2025 average exchange rates as a base (£1/\$1.31, £1/€1.17, £1/Yen 198).

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