SmithKline Beecham Senior Executive Pension Plan ("the Plan")

Statement of Investment Principles for the Defined Benefit and Defined Benefit AVCs of the SmithKline Beecham Senior Executive Pension Plan

This Statement of Investment Principles (SIP) covers the Defined Benefit section of the Scheme and a section on the Defined Benefit AVC holdings of the Plan. The Trustee notes that there are differing policies between the Defined Benefit Section and DB AVC holdings of the Plan and as a result the Trustee has decided to separate this SIP into two different sections in order to detail the specific policies for each of the arrangements. The order in which the relevant section is covered in the SIP is provided below:

- Section 1. Defined Benefit Section
- Section 2. DB AVC holdings of the Plan

For the purposes of regulatory requirements and for the avoidance of doubt, this document should be treated as a single document that details the policies for both arrangements.

Dated: 30 September 2020
SmithKline Beecham Senior Executive Pension Plan ("the Plan")
Statement of Investment Principles for Defined Benefits - September 2020

This section of the Statement of Investment Principles (SIP) covers the defined benefits of the Plan. It is set out in three parts:
1) Governance arrangements
2) Objectives and implementation
3) The Trustee’s investment policies.

For convenience, the Plan’s Statement of Investment Principles has been split into two documents. This document covers the Defined Benefit Section and there is a separate document covering the AVCs.

The Plan’s investment arrangements are set out in this SIP. This SIP has been prepared after obtaining written professional advice from Cardano Risk Management Limited (the "Investment Adviser") which is regulated by the Financial Conduct Authority ("FCA"). The Trustee believes that the Investment Adviser meets the requirements of Section 35 (5) of the Pensions Act 1995. The Trustee has also consulted with GSK (the "Principal Employer") in forming this document.

The Plan is governed by its Trust Deed and Rules which sets out all of the benefits in detail and specifies the Trustee’s investment powers. The investment powers do not conflict with the SIP.

1. Governance Section

The Trustee is responsible for the investment of the Plan assets. The Trustee takes some decisions itself and delegates others (either directly or indirectly) to the Joint Audit, Risk & Operations Committee (JAROC) or to external parties such as Investment Advisers or Asset Managers.

When deciding which decisions to take itself and which to delegate, the Trustee has taken into account whether it has the appropriate training and expert advice in order to make an informed decision, as well as the Trustee’s ability to effectively execute the decision. The Trustee has established the following decision making structure.
## Trustee
- Set structures and processes for carrying out its role.
- Determine targeted allocation strategy between return seeking and liability matching assets.
- Determine (with assistance as required) the investment strategy, hedging strategy and insurance solutions.
- Select the AVC investment options.
- Select and monitor investment advisers.
- Maintain an Investment and Hedging Strategy (IHS) document.
- Set structures for implementing the IHS and make day to day decisions relevant to the operation of the IHS.
- Annually update the IHS to capture any changes that have occurred in the preceding 12 months.
- Require the asset managers to operate within the terms of this statement so far as practical.
- Consult the Joint Investment Committee (JIC) for any investment input desired.

## JAROC
- Review ongoing operation of and risks associated with insurance solutions in use.

<table>
<thead>
<tr>
<th>Investment Advisers</th>
<th>Asset Managers</th>
</tr>
</thead>
<tbody>
<tr>
<td>• Advise on all aspects of the investment of the Plan assets, including implementation.</td>
<td>• Operate within the terms of this statement and their written contracts.</td>
</tr>
<tr>
<td>• Advise on this statement.</td>
<td>• Select the individual investments within their portfolios (e.g. individual stocks, bonds, derivatives, repos, etc as applicable) with regard to their suitability, including consideration of the impact on portfolio diversification and ESG and stewardship requirements.</td>
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<tr>
<td>• Provide required training.</td>
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<tr>
<td>• Advise the Trustee on suitability of the benchmarks used.</td>
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</tbody>
</table>

## 2. Objectives, Strategy and Implementation

### 2.1 Investment Objective
The Trustee aims to invest the assets of the Plan prudently to ensure that the benefits promised to members are provided. In setting the planned investment strategy, the Trustee first considered the lowest risk asset allocation that it could adopt in relation to the Plan’s liabilities. The asset allocation strategy that it has selected (the planned asset allocation strategy) consists primarily of an insurance solution (a ‘Buy-in policy’), designed to meet the benefits of the majority of members as they fall due.

### 2.2 Strategy
The planned asset allocation strategy was determined with regard to the liability profile and funding position of the Plan. The Trustee considered written advice from its investment advisers when choosing the Plan’s planned asset allocation strategy. The Trustee monitors the planned asset allocation strategy on an ongoing basis.

### 2.3 Risk Measurement and Management
The Trustee recognises that the key risk to the Plan is that it has insufficient assets to make provisions for 100% of its liabilities (“funding risk”). The Trustee has identified a number of risks which have the potential to cause deterioration in the Plan’s funding level and therefore contribute to funding risk. These risks are discussed in this section.
2.4 Risks Managed by the Trustee
The risks identified by the Trustee are as follows:

- The risk of a significant difference in the sensitivity of asset and liability values to changes in financial and demographic factors (“mismatching risk”). The Trustee and its advisers considered this mismatching risk when agreeing the investment strategy.
- The possibility of failure of the Plan’s sponsoring employer (“covenant risk”). The Trustee and its advisers considered this risk when agreeing investment strategy and consulted with the sponsoring employer as to the suitability of the investment strategy.
- Investment related risks (such as non-diversification risk, asset misallocation risk, manager risk, custody risk, stocklending risk, and cash investment risk, as well as the risk attaching to a failure to adequately monitor environmental, social and governance (“ESG”) considerations or other financially material considerations, which may have an adverse effect on the performance of the assets over the relevant lifespan of the Plan); and
- hedging related risks (such as counterparty risk, roll risk, hedge ineffectiveness risk, and collateral shortfall risk), and liquidity risk.

The Trustee considers these risks to be well managed, by virtue of the Buy-in policy which requires the insurer to meet the majority of benefit payments as they fall due.

2.5 Management of Operational Risk
A further risk that the Trustee has identified is the risk of fraud, poor advice or acts of negligence (“operational risk”). The Trustee have sought to minimise such risk by ensuring that all advisers and third party service providers are suitably qualified and experienced and that suitable liability and compensation clauses are included in all contracts for professional services received.

In addition, the JAROC have responsibility for reviewing the ongoing operation of and risks associated with the Buy-in policy, including but not limited to the Insurer’s ongoing credit quality and the timeliness and accuracy of payments.

2.6 Regular Monitoring of Risks
The Trustee manages risks using both qualitative and quantitative techniques.

Due to the complex and interrelated nature of the risks that the Trustee manages, these risks are considered in a qualitative rather than quantitative manner as part of each formal investment strategy review (normally triennially).

The Trustee may also review the risks directly managed by it quantitatively. For example, the Trustee regularly reviews the progress of the Plan’s funding level over time as part of its ongoing management of mismatching risk.

In addition, the trustees monitor:
- Performance versus the Plan investment objective
- Performance of individual asset managers versus their respective targets.
• Any significant issues with the asset managers that may impact their ability to meet their performance targets.

2.7 Implementation
The Trustee invests DB Section assets directly, primarily via a Buy-in policy.

3. Investment Policies

3.1 General Investment Policy (including ESG and Stewardship)

The Trustee of the Plan will, after having taken investment advice, decide an overall planned asset allocation for the Plan. The IHS is then developed which considers:
• The underlying schemes’ chosen overall asset allocation.
• A full range of asset classes, including alternative asset classes such as private equity.
• The suitability of each asset class in the planned asset allocation strategy.
• The risks and rewards of a range of different asset allocation strategies.
• The suitability of the possible styles of investment management and manager diversification.
• The need for appropriate diversification both across asset classes and within asset classes.
• The viability of including risk mitigation strategies, for example by seeking to protect against equity falls using floors or other hedging mechanisms.

Having considered the above and taken advice from the investment advisers, the trustees will consider the proposed asset allocation strategy for the Plan. It has been agreed that all of the Plan’s assets will be liability matching in nature, with the majority being held in the form of a Buy-in policy.

The Trustee expect (where used) the asset managers to manage the assets delegated to them under the terms of their respective contracts and to give effect to the principles in this statement so far as is reasonably practical. In addition, asset managers pay commissions to third parties on many trades they undertake in the management of the assets.

The Trustee has a long term time horizon for its investments and therefore acknowledges the importance of being an engaged and responsible long-term investor in the assets and markets in which it invests. The Trustee considers sustainable investment to be the integration of environmental, social and governance (“ESG”) factors into investment decisions, where financial risk and/or return is or could be materially affected (“Sustainable Investment”).

However, as the majority of the Plan’s assets are in the form of a Buy-in policy, the Trustee recognises that it is not possible to specify investment restrictions on these assets.

To the extent asset managers are selected, retained or realised for the residual liability matching assets, the Trustee expects their managers to take into account Sustainable
Investment considerations (including but not limited to climate change) when making investment decisions.

The Trustee keeps up to date on developments in Sustainable Investment through periodic training and discussions.

**Stewardship**

Whilst the Trustee does not wish to interfere with the day to day investment decisions of its asset managers, where managers have voting rights and can be impactful the Trustee evaluates each asset manager’s approach on an annual basis and the Trustee expects its asset managers to comply with the principles outlined in the Principles for Responsible Investing and the UK Stewardship Code. The Trustee’s Investment Adviser has regular dialogue on this topic with asset managers and reports on this to the Trustee no less than annually.

The Trustee supports the principle of good corporate governance and shareholder activism and, for relevant mandates, requires its asset managers to have an explicit strategy, outlining the circumstances in which they will engage with a company (or issuer of debt, or stakeholder, if applicable) on relevant matters (including performance, strategy, capital structure, management of actual or potential conflicts of interests, risks, social and environmental impact and corporate governance matters) and how they will measure the effectiveness of this strategy. Where an explicit policy is not available, the Trustee will require an outline of the approach taken, including examples. The Trustee reviews regularly the voting strategy of its asset managers.

As the majority of the Plan’s assets are in the form of a Buy-in policy, the Trustee does not take the views of the members and beneficiaries, including (but not limited to) their views in relation to Sustainable Investment into account when setting the Defined Benefit investment strategy.

**Arrangements with Asset Managers – Policy**

The Trustee believes that an understanding of, and engagement with, asset managers’ arrangements is required to ensure they are aligned with Trustee’s policy, including its Sustainable Investment policy. In accordance with latest regulation, it is the Trustee’s policy to ensure that the following are understood and monitored:

- How asset manager arrangements incentivise asset managers to align their strategy and decisions with the Trustee’s policies
- How asset manager arrangements incentivise asset managers to make decisions based on assessments about medium to long-term financial and non-financial performance of an issuer of debt or equity and to engage with issuers of debt or equity in order to improve their performance in the medium to long-term
- How the method (and time horizon) of the evaluation of asset managers’ performance and their remuneration are in line with the Trustee’s policies
• Portfolio turnover costs incurred by the asset managers, in the context of the asset manager’s targeted portfolio turnover (defined as the frequency within which the assets are expected to be bought or sold)
• Duration of the arrangement with the asset manager

**Arrangements with Asset Managers – Implementation**

As the majority of the Plan’s assets are in the form of a Buy-in policy, the Trustee recognises that it is not possible to engage on the above matters in respect of that policy.

However, to the extent asset managers are selected, retained or realised for the residual liability matching assets, the Trustee considers their Investment Adviser’s assessment on the alignment of the asset manager with the Trustee’s policies set out above and by reference to the matters set out at Regulation 2(3)(d) of The Occupational Pension Schemes (Investment) Regulations 2005, including those related to ESG and Stewardship.

**3.2 Additional Voluntary Contributions (AVCs)**

The Trustee has made available various investment vehicles for the investment of AVCs. The details of the policies surrounding these arrangements are set out in the Statement of Investment Principles for the DB AVCs Section.

**3.3 Direct Investments**

The Pensions Act 1995 distinguishes between investments where the management is delegated to an asset manager under a written contract and those where a product is purchased directly, e.g. the purchase of an insurance policy or units in a pooled vehicle. The latter are known as direct investments.

The Trustee approaches Sustainable Investment and ESG considerations where applicable in direct investments consistently with their general policies outlined above.

The Trustee’s policy is to review its direct investments and to obtain written advice about them at regular intervals. These include the vehicles available for members’ AVCs. When deciding whether or not to make any new direct investments the Trustee will obtain written advice and consider whether future decisions about those investments should be delegated to the asset manager(s).

The written advice will consider the issues set out in the Occupational Pension Schemes (Investment) Regulations 2005 and the principles contained in this statement. The regulations require all investments to be considered by the Trustee (or, to the extent delegated, by the asset managers) against the following criteria:
• The best interests of the members and beneficiaries
• Security
• Quality
• Liquidity
• Profitability
• Nature and duration of liabilities
• Tradability on regulated markets
• Diversification
• Use of derivatives

The policy for the Plan’s AVC assets which are classified as direct investments are set out in the Statement of Investment Principles for the DB AVCs.

4. Supplementary information to the SIP

There is further information contained in the document titled “SmithKline Beecham Senior Executive Pension Plan (“the Plan”) Supplementary information to the Statement of Investment Principles” on the following:
• Fee structures for Managers and Advisers. In addition, details of the policies governing AVC arrangements are set out in the Statement of Investment Principles for the DB AVCs

5. Compliance with this statement

The Trustee will review this SIP at least every 3 years and as soon as practicable following a significant change in investment strategy. The Trustee will take investment advice and consult with the Employer over any changes to the SIP.

Dated: 30 September 2020
SmithKline Beecham Senior Executive Pension Plan (“the Plan”)

6. Supplementary information to the Statement of Investment Principles

The Statement of Investment Principles for the SmithKline Beecham Senior Executive Pension Plan sets out the guiding principles upon which the Plan’s investments are made. The purpose of this supplementary information is to provide details of specific investments in place alongside other information relevant to the management of the Plan’s investments.

The Trustee has obtained written professional advice from the Plan’s Investment Advisers, Cardano, in preparing this document.

Fee Structures for Managers and Advisers
All managers are paid fees in relation to the size of assets managed. The Trustee believes that they represent competitive rates for the types of mandates awarded.

Cardano has been selected as investment adviser to the Trustee in respect of the Defined Benefit assets.

Professional advisers, including the investment and legal advisers, are paid fees using a combination of fixed fee arrangements and based on their time spent on the Trustee’s behalf. The Trustee believes that this time based fee arrangement is suitable for professional advisers as it provides a framework for ensuring a suitable amount of attention is paid to the Plan’s matters while allowing the Trustee a degree of control and predictability over fees.
SmithKline Beecham Senior Executive Pension Plan ("the Plan")
Statement of Investment Principles for the DB AVCs –September 2020

This Statement of Investment Principles (SIP) covers the AVC holdings of the Defined Benefit (DB) Section of the Plan. It is set out in three parts:

1) Governance arrangements
2) Objectives and implementation of the DB AVC holdings of the Plan
3) The Trustee's investment policies

The Plan’s investment arrangements with respect to the DB AVC holdings are set out in this SIP. This SIP has been prepared after obtaining written professional advice from Mercer Limited (the "Investment Adviser") which is regulated by the Financial Conduct Authority ("FCA"). The Trustee believes that the Investment Adviser meets the requirements of Section 35 (5) of the Pensions Act 1995. The Trustee has also consulted with GSK (the "Principal Employer") in forming this document.

For convenience, the Plan’s Statement of Investment Principles has been split into two documents. This document covers the DB AVC arrangements and there is a separate document covering the Defined Benefit Section.

The Plan is governed by its Trust Deed and Rules which sets out all of the benefits in detail and specifies the Trustee’s investment powers. The investment powers do not conflict with the SIP. This SIP is also designed to fulfil the key objectives of the DC Code of Practice.

The Trustee believes that the Plan’s investment policies and their implementation are in keeping with best practice, including the principles underlying the Pensions Regulator’s DC Code of Practice No 13.

1. Governance Section

The Trustee is responsible for the investment of the Plan assets. The Trustee takes some decisions itself and delegates others (either directly or indirectly) to the Joint Investment Committee (JIC), the Joint Audit, Risk & Operations Committee (JAROC) the Joint DC Committee (JDC) or to external parties such as Investment Advisors or Asset Managers.

When deciding which decisions to take itself and which to delegate, the Trustee has taken into account whether it has the appropriate training and expert advice in order to make an informed decision as well as the Trustee’s ability to effectively execute the decision. The Trustee has established the following decision making structure.
2. Objectives, Strategy and Implementation

The JDC recognises that members holding DB AVCs have differing investment needs, that these may change during the course of their working lives, and that they may have differing attitudes to risk. The JDC regards its primary objective as making available a range of investment funds which enable members to tailor the strategy for their assets to their own needs. The JDC believes that members should generally make their own investment decisions based on their individual circumstances. The JDC also recognises that members may not believe themselves qualified to take investment decisions. As such the Trustee makes available a default option to members.

2.1 Investment Objectives

In investing the assets of the Plan in a prudent manner, the Trustee’s objectives are as follows:

1. To provide an appropriate range of of pooled investment funds that are intended to meet the varying investment needs and risk tolerances members so it may satisfy the reasonable risk/return combinations appropriate for most Plan members.
2. To select appropriate investment managers, unitised funds and/or insurance companies to manage each of the investment options.

3. To inform members about their investment options, particularly in relation to the potential risks and rewards of each option.

4. To provide an investment option to members who do not select their own investment options (and who are permitted under the Plan’s rules to exercise such a default).

5. To monitor and take advice on the suitability of the investment options provided.

6. To take appropriate advice from the Trustee’s investment and legal advisers in order to make informed decisions.

7. To act in the interests of the membership of the Plan as a whole.

2.2 Investment Strategy

The JDC is responsible for reviewing all aspects of the Plan that relate directly to the DC arrangements (in which members DB AVCs are invested), including investments, risk monitoring, education and operations. Following such review, the JDC may take action for the efficient and effective operation of the DC arrangements, although ultimately it has no power, except where this has been delegated by the Trustee from time to time.

The Investment Objective for the DB AVCs is implemented using a range of investment options including equity, diversified growth, bond and cash funds. Both active and passive management options are offered to members, depending on asset class. The default lifecycle strategy targets the purchase of an inflation-linked annuity at retirement and automatically switches members’ funds from growth assets, such as global equity and diversified growth assets into bonds and cash in the period prior to retirement. This is broadly designed to maintain the purchasing power of a members’ pot relative to annuity prices and allow them to take 25% of their pot tax-free. Two alternative lifecycles for members targeting income drawdown and cash lump sums at retirement are also available.

The Trustee aims to make available a range of options which satisfy the needs of the majority of members and in doing so attempt to find an appropriate balance in the range and kind of investments offered to members to offer flexibility and choice, as well as simplicity and cost control.

The structures of all of the lifecycle options were chosen so as to try to deliver high levels of investment returns in the long term while providing some protection against changes in the amount of members’ benefits as they approach retirement.

It is the Trustee’s policy to provide suitable information for members so that they can make the appropriate investment decisions. The range of funds was chosen by the Trustee after taking expert advice from the Trustee’s investment advisers.

The Trustee periodically reviews the suitability of the options provided and from time to
time will change or introduce additional investment funds as appropriate. Day-to-day management of the assets is delegated to professional investment managers via an investment platform.

Benefits for members with DB AVC holdings are determined by the value of members’ individual accounts at retirement. The members’ retirement benefits depend on:

- The level of contributions made by the member or made on the member’s behalf, including prior transfer values from other arrangements (if applicable);
- Investment returns achieved (net of fees); and
- Where applicable, annuity terms prevailing at the time of the member’s retirement.

The Trustee has a reasonable expectation that the long-term return on the investment options that invest predominantly in equities should exceed price inflation and general salary growth. The long-term expected return on diversified growth assets is to achieve equity-like returns, with less volatility than equities. The long-term returns on the bond and cash options are expected to be lower than those on the predominantly equity options. However, bond funds are expected to help reduce volatility in relation to the price of annuities giving some protection in the amount of secured pension for members closer to retirement. Clearly bonds will not provide a hedge against changes in the demographic assumptions insurers use to price annuity contracts. Cash funds are expected to provide protection against changes in short-term capital values, and may be appropriate for members receiving part of their retirement benefits in the form of tax-free cash.

### 2.3 Risk Measurement and Management

The Trustee regards “risk” as the likelihood of failing to achieve the objectives and policies detailed above and seeks to minimise these risks, in so far as is possible. The Trustee recognises the key risk is that members will have insufficient savings for retirement or savings that does not meet their expectations. The Trustee considered this risk when setting the investment options and strategy for the Plan. The Trustee’s policy in respect of risk measurement methods and risk management processes is set out in this section.

The Trustee has considered risk from a number of perspectives in relation to the DB AVCs. The list below is not exhaustive, but covers the main risks considered by the Trustee to be financially material in formulating the policy regarding offerings to members.

<table>
<thead>
<tr>
<th>Type of Risk</th>
<th>Risk</th>
<th>Description</th>
<th>How is the risk monitored and managed?</th>
</tr>
</thead>
<tbody>
<tr>
<td>Market risks</td>
<td>Inflation risk</td>
<td>The risk that returns over the members’ working lives does not keep pace with inflation.</td>
<td>The Trustee makes available a range of funds, across various asset classes, with the majority expected to</td>
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<tr>
<td>Risk Type</td>
<td>Description</td>
<td>Additional Information</td>
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<tr>
<td>Currency risk</td>
<td>The risk that fluctuations in foreign exchange rates will cause the value of overseas investments to fluctuate.</td>
<td>Members are able to set their own investment allocations, in line with their risk tolerances.</td>
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<tr>
<td>Credit risk</td>
<td>The risk that the issuer of a financial asset, such as a bond, fails to make the contractual payments due.</td>
<td>Within active funds, management of many of these market risks is delegated to the asset manager.</td>
<td></td>
</tr>
<tr>
<td>Equity, property and other price risk</td>
<td>The risk that market movements leads to a substantial reduction in the value of a member's savings.</td>
<td>The JDC considers fund performance, including that of the default investment option, on a quarterly basis.</td>
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<tr>
<td>Capital</td>
<td>The risk that the monetary value of a member's account falls.</td>
<td>The Trustee's objective is to provide investment options where the asset value is unlikely to fall except in abnormal market conditions. A Money Market fund is an example of such an option that is offered to members.</td>
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<tr>
<td>Liquidity risk</td>
<td>The risk that the Plan's assets cannot be realised at short notice in line with member demand.</td>
<td>The Plan is invested in daily dealt and daily priced pooled funds via an insurance policy with Legal and General. Asset managers are expected to manage the liquidity of assets in the underlying strategies and keep exposures to any illiquid assets to prudent levels.</td>
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<tr>
<td>Category</td>
<td>Description</td>
<td>Trustee Considerations</td>
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<tr>
<td>Asset Manager risk</td>
<td>The risk that the appointed asset managers do not meet their fund performance objectives, fail to carry out operational tasks, do not ensure safe-keeping of assets or breach agreed guidelines.</td>
<td>The Trustee considers fund returns relative to the benchmark. This is monitored on a quarterly basis.  The Trustee considers the Investment Advisor’s rating of the investment managers on an ongoing basis and monitors the Plan’s active funds against a robust framework.</td>
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<tr>
<td>Pension Conversion risk</td>
<td>The risks that the member is invested in a strategy that does not reflect the way in which they intend to take their benefits at retirement.</td>
<td>The Trustee makes available a lifestyle strategies for members.  Lifestyle strategies automatically switch member assets into investments whose value is expected to be less volatile relative to how the member wishes to access their pension savings as they approach retirement age.  Members can select a lifestyle strategy in accordance with their personal preferences and retirement objectives.</td>
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<tr>
<td>Environmental, Social and Corporate Governance (&quot;ESG&quot;) risk</td>
<td>The risk that ESG concerns, including climate change, have a financially material impact on the return of the Plan’s assets.</td>
<td>The management of this risk has been considered and asset managers are expected to integrate this into their processes.  The Trustee reviews the asset managers’ policies and actions in relation to this from time to time.  The Trustee policy on Responsible Investment and Corporate Governance is set out in Section 3.1.</td>
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<tr>
<td>Operational risk</td>
<td>The risk of fraud, ineffective governance structure, poor advice or acts of negligence in the operation of the Plan.</td>
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</tbody>
</table>

The Trustee has sought to minimise such risk by ensuring that all advisers and third party service providers are suitably qualified and experienced and that suitable liability and compensation clauses are included in all contracts for professional services received.

The Trustee reviews the Plan risk dashboard on a quarterly basis to ensure risks are identified and adequate controls are in place to ensure the effective running of the Plan including areas such as the effectiveness of the committee, communications and adequate provisions in place with service providers as well as a number of the other risks previously listed.

The Trustee considers these risks to be applicable across the lifetime of a members time within the Plan.

Due to the complex and interrelated nature of these risks, the Trustee considers these risks in a qualitative rather than quantitative manner as part of each formal strategy review. Some aspects of the risks may be modelled explicitly.

In addition, the Trustee measures risk in terms of the performance of the assets compared to the benchmarks on a regular basis, usually quarterly, along with monitoring any significant issues with the asset managers that may impact their ability to meet the performance targets set by the Trustee.

The Trustee has established a risk register and monitors risks in accordance with this.
3. Investment Policies

3.1 General Investment Policy (including ESG and Stewardship)

The Trustee and JDC expects the underlying asset managers to manage the assets under the terms of their respective contracts. In addition, asset managers pay commissions to third parties on many trades they undertake in the management of the assets.

For the DB AVCs, the fund range offered to members is accessed through a platform provided by Legal & General Assurance (Pensions Management) Limited ("L&G"). The Trustee accesses the platform via a long-term insurance contract with L&G. L&G operates within the terms of this Statement and the written contract. The Trustee reviews the liquidity of the funds offered to members to ensure that assets are readily realisable.

The Trustee considers sustainable investment to be the integration of environmental, social and governance factors into investment decisions. The Trustee believes that environmental, social and governance (‘ESG’) factors may have a material impact on investment risk and return outcomes, and that good stewardship can create and preserve value for companies and markets as a whole. The Trustee also recognises that long-term sustainability issues, particularly climate change, present risks and opportunities that increasingly may require explicit consideration. The Trustee aims to be an engaged and responsible long-term investor in the assets and markets in which it invests directly or indirectly. The Trustee believes that the integration of ESG factors within asset managers’ investment processes may have the ability to have a positive impact on the risk and the sustainable long-term expected returns from the Plan’s investments.

The Trustee expects the underlying managers to evaluate ESG factors, including climate change considerations, exercising voting rights and stewardship obligations attached to investments, in accordance with their own corporate governance policies and current best practice, including the UK Corporate Governance Code and UK Stewardship Code. The Trustee does not wish to interfere with the day-to-day investment decisions of its investment managers. The Trustee reviews the compliance of managers against the UK Stewardship Code on an annual basis and engages with managers who are not aligned with best practice standards.

The Trustee supports the principle of good corporate governance and shareholder activism and, for relevant mandates, prefers its investment managers to have an explicit strategy, outlining the circumstances in which they will engage with a company (or issuer of debt or stakeholder, if applicable) on relevant matters (including performance, strategy, capital structure, management of actual or potential conflicts of interest, risks, social and environmental impact and corporate governance) and how they will measure the effectiveness of this strategy. The Trustee reviews regularly the voting strategy of its investment managers.
Arrangements with Asset Managers - Policy

The Trustee believes that an understanding of, and engagement with, asset managers’ arrangements is required to ensure they are aligned with Trustee’s policy, including its Sustainable Investment policy. In accordance with latest regulation, it is the Trustee’s policy to ensure that the following are understood and monitored:

- How asset manager arrangements incentivise asset managers to align their strategy and decisions with the Trustee’s policies
- How asset manager arrangements incentivise asset managers to make decisions based on assessments about medium to long-term financial and non-financial performance of an issuer of debt or equity and to engage with issuers of debt or equity in order to improve their performance in the medium to long-term
- How the method (and time horizon) of the evaluation of asset managers’ performance and their remuneration are in line with the Trustee’s policies
- Portfolio turnover costs incurred by the asset managers, in the context of the asset manager’s targeted portfolio turnover (defined as the frequency within which the assets are expected to be bought or sold)
- Duration of the arrangement with the asset manager

How the Trustee considers these policies are explained in more detail below.

Arrangements with Asset Managers – Implementation

The Trustee through delegation to the JDC considers their investment adviser’s assessment of how each asset manager embeds ESG into its investment process and how the asset manager’s responsible investment philosophy aligns with the Trustee’s responsible investment policy. This includes consideration of the underlying asset managers’ policy on voting and engagement and compliance with the Stewardship Code. The Trustee will use this assessment as part of their considerations when taking decisions around selection, retention and realisation of asset manager appointments.

The underlying asset managers are appointed based on their capabilities and, therefore, their perceived likelihood of achieving the expected return and risk characteristics required for the asset class being selected. Whilst the Trustee notes that their ability to influence decision making within pooled fund structures is limited, the underlying asset managers are aware that their continued appointment is based on their success in delivering the mandate for which they have been appointed to manage. As such, the Trustee believes this creates alignment between the asset managers and themselves. Consequently, if the Trustee is dissatisfied, then they will look to replace the manager. If the investment objective for a particular asset manager’s fund changes, the Trustee will review the appointment to ensure it remains appropriate and consistent with the Trustee’s wider investment objectives.

The JDC meets with underlying asset managers annually and receives updates from the managers on their ESG policies and engagement activity. Where needed the JDC, on behalf of the Trustee, will challenge managers on their policies and instances where managers may not be aligned with best practices within the industry. This action is taken
try to ensure continuing improvement over the medium to long term in the performance of assets from both a financial and non-financial perspective.

The JDC receives and considers performance reports from their investment advisors on a quarterly basis, which present performance information for the funds over three months, one year, three years, five years, and since inception. The JDC reviews the absolute performance, relative performance against a suitable index used as the benchmark, and against the underlying manager’s stated target performance (over the relevant time period) on a net-of-fees basis. Whilst the JDC and Trustee’s focus is on long-term performance, they also take shorter-term performance into account.

If an underlying manager is not meeting performance objectives, or their investment objectives for the fund have changed, the Trustee may review the suitability of the manager, and change managers where required. As managers are renumerated based on the level of assets managed, there is a direct interest for asset managers to perform in line with objectives in order to retain mandates and continue to receive compensation on an ongoing basis.

The Trustee does not currently define target portfolio turnover ranges for asset managers, particularly as the Trustee uses pooled funds, however, the JDC will engage with an asset manager, on behalf of the Trustee, if portfolio turnover is higher than expected. The JDC considers portfolio turnover costs indirectly through consideration of trading costs incurred throughout the year for a fund, provided within transaction cost data the Trustee receives annually, and is considered as part of the annual value for members assessment.

All the funds used within the DC Section are open-ended, with no set end date for the arrangements. The Default Lifecycle Strategy, alternative lifecycle strategies and the freecycle fund range are reviewed on at least a triennial basis. An underlying manager’s appointment may be terminated if it is no longer considered to be optimal, nor have a place in the lifecycle strategies or freecycle fund range.

The policies detailed in this section apply across the range of investment options made available to members including the main GSK Lifecycle investment option, the alternative GSK Lifecycle options and the self-select GSK investment fund range.

While the Trustee did not seek member views in forming their current approach to considerations around ESG, stewardship, climate change and non-financial matters within the Scheme’s investments, since adopting their current approach, the Trustee has sought member views, will continue to seek these views from time to time and will use these to inform decisions regarding the development of the Trustee’s policy in the future. The Trustee will continue to review this policy regularly to ensure that the policy is appropriate for the Scheme’s membership.

Assets are mainly invested on regulated markets. We note that some funds may have exposure to securities not on regulated markets. The Trustee expects that asset managers will monitor these and keep these to prudent levels.
The Trustee will review this SIP at least every three years and immediately following any significant change in investment policy. The Trustee will take investment advice and consult with the Sponsoring Employer over any changes to the SIP.

The Trustee has appointed investment advisers. The advisers operate under agreements to provide services which ensures the Trustee and JDC are fully briefed to take decisions themselves and to monitor those they delegate.

The members can invest in a range of fund options. It is the Trustee’s policy to consider:
- The risks and rewards of a range of different asset allocation strategies.
- The suitability of each asset class in the lifecycle strategies.
- The suitability of the possible styles of investment management and the option of manager diversification for members.
- The need for appropriate diversification both across asset classes and within asset classes.
- The liquidity of the funds offered to members to ensure that assets are readily realisable.

3.2. Policy in Relation to the Main Lifecycle Investment Option

The GSK Lifecycle Pension Option is the main lifecycle investment option for the Plan. Over the years just prior to retirement, this option de-risks to an asset allocation designed to be appropriate for a typical member who intends to access their benefits via an inflation linked pension at retirement.

Until June 2014, the main lifecycle investment option was the GSK Lifecycle (pre 2014). When the new GSK Lifecycle was implemented in June 2014, members with more than 10 years to their selected retirement date were moved to this new investment option, members with less than 10 years until their selected retirement date continue to be invested in the legacy GSK Lifecycle (pre 2014) investment option, unless they have made an alternative investment choice.

The GSK Lifecycle Pension option comprises of 65% GSK Global Equity Index Fund and 35% GSK Diversified Growth Fund until the member is 5 years from their Normal Retirement Date or their selected Target Retirement Date, in order to build up their account, this is known as the “growth phase”.

During the 5 years up to this date, the member’s account will gradually be switched to the GSK Inflation Linked Pre-Retirement and GSK Cash Funds (according to the table below), in order to protect the value of their account. This is known as the “pre-retirement phase”.

<table>
<thead>
<tr>
<th>Years to Retirement Date</th>
<th>GSK Lifecycle</th>
<th>GSK Inflation Linked Pre-Retirement Fund</th>
<th>GSK Cash Fund</th>
</tr>
</thead>
<tbody>
<tr>
<td>5+</td>
<td>100%</td>
<td>0%</td>
<td>0%</td>
</tr>
<tr>
<td>4</td>
<td>80%</td>
<td>20%</td>
<td>0%</td>
</tr>
<tr>
<td>3</td>
<td>60%</td>
<td>40%</td>
<td>0%</td>
</tr>
<tr>
<td>2</td>
<td>40%</td>
<td>52%</td>
<td>8%</td>
</tr>
</tbody>
</table>
The GSK Lifecycle (pre 2014) comprises of 100% GSK Global Equity Index Fund until the member is 10 years from their Normal Retirement Date or their selected Target Retirement Date, in order to build up their account, this is known as the “growth phase”.

During the 10 years up to this date, the member’s account will gradually be switched to the GSK Inflation Linked Pre-Retirement and GSK Cash Funds (according to the table below), in order to protect the value of their account. This is known as the “pre-retirement phase”.

<table>
<thead>
<tr>
<th>Years to Retirement Date</th>
<th>GSK Global Equity Index Fund</th>
<th>GSK Inflation Linked Pre-Retirement Fund</th>
<th>GSK Cash Fund</th>
</tr>
</thead>
<tbody>
<tr>
<td>10+</td>
<td>100%</td>
<td>0%</td>
<td>0%</td>
</tr>
<tr>
<td>9</td>
<td>90%</td>
<td>7.5%</td>
<td>2.5%</td>
</tr>
<tr>
<td>8</td>
<td>80%</td>
<td>15%</td>
<td>5%</td>
</tr>
<tr>
<td>7</td>
<td>70%</td>
<td>22.5%</td>
<td>7.5%</td>
</tr>
<tr>
<td>6</td>
<td>60%</td>
<td>30%</td>
<td>10%</td>
</tr>
<tr>
<td>5</td>
<td>50%</td>
<td>37.5%</td>
<td>12.5%</td>
</tr>
<tr>
<td>4</td>
<td>40%</td>
<td>45%</td>
<td>15%</td>
</tr>
<tr>
<td>3</td>
<td>30%</td>
<td>52.5%</td>
<td>17.5%</td>
</tr>
<tr>
<td>2</td>
<td>20%</td>
<td>60%</td>
<td>20%</td>
</tr>
<tr>
<td>1</td>
<td>10%</td>
<td>67.5%</td>
<td>22.5%</td>
</tr>
<tr>
<td>0</td>
<td>0%</td>
<td>75%</td>
<td>25%</td>
</tr>
</tbody>
</table>

The aims of the main lifecycle and the legacy lifecycle investment options, and the ways in which the Trustee’s seek to achieve these aims are detailed below:

- To generate returns in excess of inflation during the growth phase of the strategy whilst managing downside risk.

  *The GSK Lifecycle’s growth phase invests in equities and other growth-seeking assets (through an absolute return/diversified growth fund). These investments are expected to provide equity-like growth over the long term with some downside protection and some protection against inflation erosion. The growth phase of the GSK Lifecycle (pre 2014) invests in equities alone. These investments are expected to provide growth over the long term and some protection against inflation erosion. The legacy default investment strategy de-risks out of equities sooner, to account for the fact that equities can be subject to downside risk.*

- To provide a strategy that reduces investment risk for members as they approach retirement.
As a member’s pot grows, investment risk will have a greater impact on member outcomes. Therefore, the Trustee believes that a main lifecycle strategy that seeks to reduce investment risk as the member approaches retirement is appropriate. Moreover, as members approach retirement, the Trustee believes the primary aim should be to provide protection against a mismatch between asset values and the expected costs of retirement benefits.

In view of the above, the Trustee considers the level of risk within the main lifecycle investment option in the context of the variability of returns relative to annuity prices and cash rates.

These aims are achieved via automated lifestyle switches over the ten year period to a member’s selected retirement date for the GSK Lifecycle (pre 2014) and the five year period for the GSK Lifecycle. Investments are switched firstly into the GSK Inflation Linked Pre-Retirement Fund, which invests in a mix of UK government bonds and investment grade corporate bonds to broadly match short term changes in the price of inflation-linked annuities. In the years leading up to retirement, an allocation to a cash fund is introduced for capital preservation purposes, and to allow members to take a 25% pension commencement lump sum.

- To provide exposure, at retirement, to assets that are broadly appropriate for an individual planning to take their benefits via an inflation-linked pension at retirement.

At the member’s selected retirement date, within both the main lifecycle and the legacy Lifecycle arrangements, 75% of the member’s assets will be invested in the GSK Inflation Linked Pre-Retirement Fund and 25% in a money market fund.

The Trustee’s policies in relation to the main lifecycle investment option are detailed below:

- The main lifecycle investment option manages investment risks through a diversified strategic asset allocation consisting of traditional and alternative assets. Risk is not considered in isolation, but in conjunction with expected investment returns and outcomes for members. In designing this lifecycle investment option, the Trustee has explicitly considered the trade-off between risk and expected returns. In particular, when reviewing the investment strategy of this lifecycle investment option, the Trustee considers risk quantitatively in terms of the variability of investment returns and potential retirement outcomes for members. From a qualitative perspective, the Trustee also considers risk in terms of the (mis)alignment of investments with the retirement benefits targeted by the main lifecycle investment option.

- Assets in the main lifecycle investment option are invested in the best interests of members and beneficiaries, taking into account the profile of members. In particular, the Trustee considered high level profiling analysis of the Plan’s membership in order to inform decisions regarding the main lifecycle investment
option. Based on this understanding of the membership, a main lifecycle investment option that targets a pension at retirement is considered appropriate.

- Members are supported by clear communications regarding the aims of the main lifecycle investment options and the access to alternative investment approaches. If members wish to, they can opt to choose an alternative lifestyle option or their own investment strategy on joining but also at any other future date. Moreover, members do not have to take their retirement benefits in line with those targeted by the main lifecycle investment option; the target benefits are merely used to determine the investment strategy held pre-retirement.

- Assets in the main lifecycle investment option are invested in daily traded pooled funds which hold highly liquid assets. The pooled funds are commingled investment vehicles which are managed by various investment managers. The safe custody of the Plan’s assets is delegated to professional custodians, as appointed by the governing bodies of the respective pooled funds.

Taking into account the demographics of the Plan’s membership and the Trustee’s views of how the membership will behave at retirement, the Trustee believes that the current main lifecycle investment option is appropriate and will continue to review this overtime, at least triennially, or after significant changes to the Plan’s demographic, if sooner.

The Trustee considered high level profiling analysis of the Plan’s membership in order to inform decisions regarding the main lifecycle investment option. Based on this understanding of the membership and investment advice, the Trustee considers that the investment option remains appropriate to ensure that assets are invested in the best interests of relevant individuals.

3.3 Direct Investments
The Pensions Act 1995 distinguishes between investments where the management is delegated to an asset manager under a written contract and those where a product is purchased directly, e.g. the purchase of an insurance policy or units in a pooled vehicle. The latter are known as direct investments.

The Trustee’s policy is to review its direct investments and to obtain written advice about them at regular intervals. These include vehicles available for members’ AVCs. When deciding whether or not to make any new direct investments the Trustee will obtain written advice and consider whether future decisions about those investments should be delegated to the asset manager(s).

The selection, retention and realisation of assets within the pooled funds are delegated to the respective investment managers in line with the mandates of the funds. Likewise, the investment managers have full discretion (within the constraints of their mandates) on the extent to which social, environmental or ethical considerations are taken into account in the selection, retention and realisation of investments.

The written advice will consider the issues set out in the Occupational Pension Schemes (Investment) Regulations 2005 (as amended by the Occupational Pension Schemes
(Charges and Governance) Regulations 2015 and subsequent legislation) and the principles contained in this statement. The regulations require all investments to be considered by the Trustee (or, to the extent delegated, by the asset managers) against the following criteria:

- The best interests of the members and beneficiaries
- Security
- Quality
- Liquidity
- Profitability
- Nature and duration of liabilities
- Tradability on regulated markets
- Diversification
- Use of derivatives

The policy for the Plan’s DB AVC assets which are classified as direct investments are set out in this statement.

4. Supplementary information to the SIP

There is further information contained in the document titled “Supplementary information to the Statement of Investment Principles for the DB AVCs – September 2020” on the following:

- Additional Voluntary Contribution (AVC) Asset Manager Summary
- Fee Structures for Asset Managers and Advisers

5. Compliance with this statement

The Trustee will review this SIP at least every 3 years and as soon as practicable following a significant change in investment strategy. The Trustee will take investment advice and consult with the Employer over any changes to the SIP.

Dated: 30 September 2020
SmithKline Beecham Senior Executive Pension Plan ("the Plan")
Supplementary information to the Statement of Investment Principles for the DB
AVCs – September 2020

The Statement of Investment Principles for the SmithKline Beecham Senior Executive Pension Plan sets out the guiding principles upon which the Plan's investments are made. The purpose of this supplementary information is to provide details of specific investments in place alongside other information relevant to the management of the Plan's investments.

The Trustee has obtained written professional advice from the Plan’s Investment Consultants, Mercer and Cardano, in preparing this document.

Additional Voluntary Contribution (AVC) Asset Manager Summary

The majority of the fund range offered to AVC members of the Plan is accessed through a platform provided by Legal & General Assurance (Pensions Management) Limited ("L&G"). The Trustee accesses the platform via a long-term insurance contract with L&G. The asset managers for members' additional voluntary contributions (AVCs) and the various options are shown below:

Open to members:

<table>
<thead>
<tr>
<th>Provider</th>
<th>Asset manager</th>
<th>Name of Fund</th>
<th>Benchmark</th>
<th>Performance Target</th>
</tr>
</thead>
<tbody>
<tr>
<td>Legal &amp; General Assurance (Pensions Management) Ltd</td>
<td>Legal &amp; General Investment Management, Nordea Investment Funds, Fulcrum Asset Management and Man Asset Management</td>
<td>GSK Lifecycle Fund</td>
<td>3.9% FTSE All Share Index / 22.7% FTSE AW - World (Ex-UK)/ 28.7% FTSE AW - World (Ex-UK) – GBP Hedged / 6.5% FTSE AW – All Emerging Markets / 3.2% FTSE Global Developed Small Cap Index Fund/ 35% 7 day LIBID +3.5%p.a.</td>
<td>This fund is comprised of 65% GSK Global Equity Fund and 35% GSK Diversified Growth Fund. For the global equity portion of the fund the target is to provide a return in-line with the equity indices. For the diversified growth portion of the fund the target is to outperform 7 day LIBID by +3.5%p.a (net of fees).</td>
</tr>
<tr>
<td>Legal &amp; General Assurance (Pensions Management) Ltd</td>
<td>Legal &amp; General Investment Management</td>
<td>GSK Retirement Income Fund</td>
<td>Bank of England Base Rate + 3.5% per year</td>
<td>Bank of England Base Rate + 3.5% per year</td>
</tr>
<tr>
<td>Legal &amp; General Assurance (Pensions Management) Ltd</td>
<td>Legal &amp; General Investment Management</td>
<td>GSK UK Equity Index Fund</td>
<td>FTSE All Share Index</td>
<td>To provide a return in-line with the Index.</td>
</tr>
<tr>
<td>Legal &amp; General Assurance (Pensions Management) Ltd</td>
<td>Legal &amp; General Investment Management</td>
<td>GSK Overseas Equity Index Fund</td>
<td>37.2% FTSE AW- World (Ex-UK)/ 46.9% FTSE AW - World (Ex-UK) – GBP Hedged/ 10.6% FTSE AW – All Emerging Markets / 5.3% FTSE Global Developed Small Cap Index Fund</td>
<td>To provide a return in-line with the Index.</td>
</tr>
<tr>
<td>-----------------------------------------------</td>
<td>--------------------------------------</td>
<td>-------------------------------</td>
<td>----------------------------------------------------------------------------------</td>
<td>-----------------------------------------------</td>
</tr>
<tr>
<td>Legal &amp; General Assurance (Pensions Management) Ltd</td>
<td>Legal &amp; General Investment Management</td>
<td>GSK Inflation-linked Pre-Retirement Fund</td>
<td>Composite of gilt (predominantly inflation-linked gilts) and corporate bond indices, aiming to match the cashflows from a typical inflation-linked annuity product</td>
<td>To provide a return broadly in-line with the Index.</td>
</tr>
<tr>
<td>Legal &amp; General Assurance (Pensions Management) Ltd</td>
<td>Legal &amp; General Investment Management</td>
<td>GSK Cash Fund</td>
<td>7 Day LIBID</td>
<td>To outperform the index by 0.1% p.a. over a rolling three year period.</td>
</tr>
<tr>
<td>Legal &amp; General Assurance (Pensions Management) Ltd</td>
<td>Legal &amp; General Investment Management. Nordea Investment Funds, Fulcrum Asset Management and Man Asset Management</td>
<td>GSK Diversified Growth Fund</td>
<td>7 day LIBID+ 3.5% p.a.</td>
<td>To outperform 7 day LIBID by 3.5% p.a. over the long term (net of fees).</td>
</tr>
<tr>
<td>Legal &amp; General Assurance (Pensions Management) Ltd</td>
<td>HSBC Global Asset Management</td>
<td>GSK Shariah Fund</td>
<td>Dow Jones Islamic Titans 100 Index</td>
<td>To provide a return in-line with the Index.</td>
</tr>
</tbody>
</table>

The following fund is a part of the Lifecycle options, and is only open to historic contributors on freestyle basis.
In addition to the funds available above, two additional GSK Lifecycle options are available to members.

The GSK Lifecycle Drawdown option comprises of 65% GSK Global Equity Index Fund and 35% GSK Diversified Growth Fund until the member is 5 years from their Normal Retirement Date or their selected Target Retirement Date, in order to build up their account during the “growth phase”.

During the 5 years up to this date, the member’s account will gradually be switched to the GSK Retirement Income Fund and GSK Cash Funds (according to the table below), to reduce the level of investment risk and volatility of investment returns as members approach retirement. The option retains exposures to growth assets.

<table>
<thead>
<tr>
<th>Years to Retirement Date</th>
<th>GSK Lifecycle Fund</th>
<th>GSK Retirement Income Fund</th>
<th>GSK Cash Fund</th>
</tr>
</thead>
<tbody>
<tr>
<td>5+</td>
<td>100%</td>
<td>0%</td>
<td>0%</td>
</tr>
<tr>
<td>4</td>
<td>80%</td>
<td>20%</td>
<td>0%</td>
</tr>
<tr>
<td>3</td>
<td>60%</td>
<td>40%</td>
<td>0%</td>
</tr>
<tr>
<td>2</td>
<td>40%</td>
<td>51.7%</td>
<td>8.3%</td>
</tr>
<tr>
<td>1</td>
<td>20%</td>
<td>63.3%</td>
<td>16.7%</td>
</tr>
<tr>
<td>0</td>
<td>0%</td>
<td>75%</td>
<td>25%</td>
</tr>
</tbody>
</table>

The GSK Lifecycle Cash option comprises of 65% GSK Global Equity Index Fund and 35% GSK Diversified Growth Fund until the member is 5 years from their Normal Retirement Date or their selected Target Retirement Date, in order to build up their account during the “growth phase”.

During the 5 years up to this date, the member’s account will gradually be switched to the GSK Cash Fund (according to the table below), in order to protect the value of their account. At retirement date the option is invested completely in cash.
### Years to Retirement Date

<table>
<thead>
<tr>
<th>Years to Retirement Date</th>
<th>GSK Lifecycle Fund</th>
<th>GSK Cash Fund</th>
</tr>
</thead>
<tbody>
<tr>
<td>5+</td>
<td>100%</td>
<td>0%</td>
</tr>
<tr>
<td>4</td>
<td>80%</td>
<td>20%</td>
</tr>
<tr>
<td>3</td>
<td>60%</td>
<td>40%</td>
</tr>
<tr>
<td>2</td>
<td>40%</td>
<td>60%</td>
</tr>
<tr>
<td>1</td>
<td>20%</td>
<td>80%</td>
</tr>
<tr>
<td>0</td>
<td>0%</td>
<td>100%</td>
</tr>
</tbody>
</table>

### Closed to members:

<table>
<thead>
<tr>
<th>Provider</th>
<th>Fund manager</th>
<th>Name of Funds</th>
</tr>
</thead>
<tbody>
<tr>
<td>Zurich With-Profits</td>
<td>-</td>
<td>With-Profits</td>
</tr>
<tr>
<td>Prudential</td>
<td>-</td>
<td>With-Profits</td>
</tr>
</tbody>
</table>

The current main lifecycle option is the GSK Lifecycle Pension option and there is also a legacy lifestyle arrangement known as the GSK Lifecycle (pre 2014). Details on these investment options are set out in the Statement of Investment Principles.

### Fee Structures for Managers and Advisers

All managers are paid fees in relation to the size of assets managed. The Trustee believes that they represent competitive rates for the types of mandates awarded.

Mercer has been appointed as the investment adviser for the money purchase assets (AVCs) of the DB Section of the Plan.

Professional advisers, including the investment and legal advisers, are paid fees using a combination of fixed fee arrangements and based on their time spent on the Trustee’s behalf. The Trustee believes that this time based fee arrangement is suitable for professional advisers as it provides a framework for ensuring a suitable amount of attention is paid to the Plan’s matters while allowing the Trustee a degree of control and predictability over fees.